

Professional Qualifications: Mark A. Lukens, MAI



Hospitality Employment

- HREC - Hospitality Real Estate Counselors. - 2010 to present – **Senior Vice President** – Provides specialized consulting and brokerage services exclusively to the lodging and gaming industries, including real estate and business valuations, market impact and feasibility studies, litigation support and investment analysis.
- Jones Lang LaSalle Hotels, Seattle, WA – 2007 to 2009 – **Senior Vice President** – Led the Pacific Northwest office for the hospitality investment services firm.
- Wyndham Worldwide, Seattle, WA – 2002 to 2007 – **Vice President, Acquisitions & Development** – Responsible for real estate acquisitions and development for the world’s largest vacation ownership resort developer, marketer and manager.
- Starwood Hotels & Resorts, Seattle, WA – 1995 to 1999 – **Director of Development** – Responsible for the growth of Starwood’s hotel brands through new development, acquisitions, and procuring management and franchise agreements.
- Hospitality Valuation Services, San Francisco, CA – 1991 to 1995 – **Senior Vice President** – Managed staff, sold engagements, performed and oversaw consulting/valuation assignments for this international real estate consulting firm specializing in the hospitality, leisure, and gaming industries.
- Prior Experience, San Diego, California Senior hospitality/real estate consulting positions with Kenneth Leventhal & Co and PKF Consulting. Hotel management positions with InterContinental Hotel Group.

Professional Designations

MAI – Appraisal Institute
State Certified General Real Estate Appraiser (#1100330) – Washington
Licensed Real Estate Broker (#101377) – Washington
State Licensed General Real Estate Appraiser (#31829) – Arizona
Licensed Real Estate Broker (#200907034) – Oregon

Education

University of San Diego

School of Business, Masters of Business Administration

Washington State University

School of Hotel Administration, Bachelor of Arts

Appraisal Institute

Completion of all coursework required for MAI designation and continuing education

Appearance as a Lodging Expert Witness

- Board of Property Tax Appeals, Municipality of Anchorage, Anchorage (testimony)
- United States District Court, District of Oregon (deposition, trial pending)
- United States Bankruptcy Court, District of Pennsylvania (deposition and testimony)
- United States Bankruptcy Court, District of Arizona (deposition, trial preparation)
- United States Bankruptcy Court, Western District of Texas (deposition, trial preparation)

Examples of Corporate and Institutional Clients Served

AIG, Bancaja, Bancplus, Bank of America, Bank of the West, Caixa Galicia, Caixanova, China State Construction Engineering Corporation Limited, CIM Group, Citibank, Cox, Castle & Nicholson, LLP, Fuji Bank, Goldman Sachs, Great Western Bank, Haglund, Kelley, Horngren Jones & Wilder, LLP, Herrick, Feinstein, LLP, InterContinental Hotel Group, Imperial Bank, Latham & Watkins, Luce, Forward, Hamilton &

Scripps, Marriott Corporation, New York Life Insurance Co., Nomura Securities, Olympic Real Estate Investors, Prudential Real Estate Investors, SBE Entertainment Group, Starwood Hotels & Resorts, Sumitomo Bank, Union Bank, United Technologies, University of Washington, U.S. Bancorp, Wells Fargo Bank, Wyndham Worldwide, Yasuda Trust and Banking Co., Ltd.

Partial List of Market Studies and Appraisals of Lodging Facilities

ALASKA

Sheraton Anchorage, Anchorage
 Dukes Hotel, Anchorage
 Alyeska Resort, Girdwood
 Hotel Captain Cook, Anchorage
 Barratt Inn, Anchorage

ARIZONA

Hilton Tapatio Resort, Phoenix
 Pt. South Mountain Resort, Phoenix
 Resort Suites, Scottsdale
 Scottsdale Princess, Scottsdale
 Hotel Tempe, Tempe
 Resort Hotel, Tucson
 Radisson Suites Hotel, Tucson
 Westin La Paloma, Tucson

CALIFORNIA

Shattuck Hotel, Berkeley
 Peninsula Hotel, Beverly Hills
 Crown Sterling Suites, Burlingame
 Calistoga Ranch, Calistoga, CA
 Cambria Pines Lodge, Cambria
 Best Western Fireside Inn, Cambria
 Olympic Resort Hotel, Carlsbad
 Proposed Four Seasons Hotel, Carlsbad
 Otay Valley Inn, Chula Vista
 Loew's Hotel, Coronado
 Le Meridien Hotel, Coronado
 Red Lion Hotel, Costa Mesa
 Ritz-Carlton Laguna Niguel,
 Dana Point
 El Rancho Hotel, Davis
 Singing Hills Resort, El Cajon
 Holiday Inn Express, Elk Grove
 Days Inn, Emeryville
 Proposed Resort Hotel, Encinitas
 Chateau Inn, Fresno
 Proposed Hampton Inn, Fresno
 Picadilly Inn, Fresno
 Marriott Suites, Fullerton
 La Jolla Marriott, La Jolla
 Hyatt Regency Aventine, La Jolla
 La Jolla Embassy Suites, La Jolla
 La Jolla Shores Inn, La Jolla
 Long Beach Marriott, Long Beach
 Century City Inn, Los Angeles
 Marina del Rey Suites, Los Angeles
 Days Inn-LAX, Los Angeles
 LAX Airport Hilton, Los Angeles
 Proposed Hotel - Little Tokyo,
 Los Angeles
 Radisson Hotel, Los Angeles
 SLS Hotel, Los Angeles
 Proposed Quality Suites, Millbrae
 San Ysidro Ranch, Montecito
 Marriott, Newport Beach

Marriott Suites, Newport Beach
 Marriott Courtyard, Oakland
 Marriott City Center, Oakland
 Resort at Squaw Creek,
 Olympic Valley
 Red Lion Hotel, Ontario
 Proposed Residence Inn, Palm Desert
 Holiday Inn, Palm Springs
 Quality Suites Hotel, Pismo Beach
 Doubletree Hotel, Rancho Bernardo
 Hampton Inn, Riverside
 Mission Inn, Riverside
 Ramada Hotel, Riverside
 Comfort Inn, Sacramento
 El Rancho Hotel, Sacramento
 Howard Johnson's, Sacramento
 Proposed Resort Hotel, Sand City
 Otay Valley Inn, San Diego
 Old Town Comfort Inn, San Diego
 Kings Inn, San Diego
 Hanalei Hotel, San Diego,
 Del Mar Hilton, San Diego
 Ramada Downtown, San Diego
 Old Town Ramada, San Diego
 La Costa Golf Courses, San Diego
 La Costa Hotel & Spa, San Diego
 Park Manor Hotel, San Diego
 Sheraton – Torrey Pines, San Diego
 Harbor Island Marina, San Diego
 Hampton Inn, San Diego
 Horton Grand Hotel, San Diego
 La Quinta, San Diego
 Marriott Hotel, San Diego
 Downtown Budget Motel, San Diego
 Town and Country Hotel, San Diego
 Residence Inn, San Diego
 Del Mar Compri Hotel, San Diego
 Torrey Pines Inn, San Diego
 Omni Hotel, San Diego
 Proposed Guest Quarters, San Diego
 Red Lion Hotel, San Diego
 Marriott Suites Hotel, San Diego
 Mira Mesa Ramada, San Diego
 San Diego Princess, San Diego
 Mission Valley Inn, San Diego
 Radisson Hotel - Downtown,
 San Diego
 US Grant Hotel, San Diego
 Ramada Limited, San Diego
 Comfort Suites, San Diego
 Howard Johnson's Hotel, San Diego
 Catamaran Hotel, San Diego
 Prava Hotel, San Diego
 Staybridge Suites, San Diego
 Torrey Pines Inn, San Diego
 Fairmont Hotel, San Francisco
 King George Hotel, San Francisco

San Francisco Hilton, San Francisco
 Holiday Inn Union Square,
 San Francisco
 Olympic Golf Club, San Francisco
 Pan Pacific Hotel, San Francisco
 Hotel Union Square, San Francisco
 Proposed Golf Resort, San Luis Obispo
 Twin Oaks Golf Course, San Marcos
 El Encanto Hotel, Santa Barbara
 Holiday Inn, Santa Monica
 Shutters Hotel, Santa Monica
 Days Inn, Seaside
 Seaside 8 Motel, Seaside
 Simi Valley Best Western, Simi Valley
 Crown Sterling Suites, San Francisco
 Temecula Creek Inn, Temecula
 Holiday Inn – Union City, Union City
 Marriott Hotel, Woodland Hills

COLORADO

Holiday Inn Aurora, Aurora
 Great Divide Hotel, Breckenridge
 The Village Hotel, Breckenridge
 Le Baron Hotel, Colorado Springs
 Crested Butte Sheraton, Crested Butte
 Proposed Timeshare Resort, Granby
 Proposed Timeshare Resort, Keystone
 The Peaks Resort, Telluride
 Sonnenalp Hotel, Vail

FLORIDA

Marriott Courtyard, Boynton Beach
 Marriott Courtyard, Bradenton
 Holiday Inn Gulfview,
 Clearwater Beach
 Holiday Inn Surfside,
 Clearwater Beach
 Marriott Courtyard, Coral Springs
 Holiday Inn - North, Ft. Lauderdale
 Holiday Inn - Airport, Ft. Lauderdale
 Holiday Inn - Beach, Ft. Lauderdale
 Marriott Hollywood Beach, Hollywood
 Marriott Courtyard, Jensen Beach
 Jupiter Beach Resort, Jupiter
 Sheraton Suites, Key West
 Proposed SLS Hotel, Miami Beach
 Eden Roc Hotel, Miami Beach
 Holiday Inn Golden Glades,
 North Miami
 SpringHill Suites, Tampa
 Harborside Resort, Tampa Bay
 Hilton Longboat Key, Longboat Key
 Airport Regency Hotel, Miami
 EuroSuites Hotel, Miami
 Marriott Courtyard, Naples
 Holiday Inn, Port St. Lucie
 Holiday Inn Lido Beach, Sarasota

HAWAII

Ritz-Carlton Mauna Lani, Hawaii
Kiahuna Plantation, Kauai
Westin Kauai, Kauai
Coco Palms Resort, Kauai
Marriott Courtyard, Kauai
Proposed Resort Hotel, Maui
Waikiki Sands Villa, Oahu
Aqua Continental Hotel, Oahu
Aqua Wave Hotel, Oahu

IDAHO

Proposed Hotel, Coeur d'Alene
Red Lion at the Falls, Idaho Falls
Nob Hill Inn, Ketchum

ILLINOIS

Westin Michigan Ave., Chicago
Embassy Suites, Deerfield
Holiday Inn, Elgin
Best Western, Rockford

INDIANA

Wyndham Garden Hotel, Indianapolis

KANSAS

Emerald City Resort, Kansas City

MAINE

Holiday Inn Express, Portland
Marriott Sable Oaks, Portland

MARYLAND

Harbor Court Hotel, Baltimore
Proposed Westin Hotel, Baltimore
Holiday Inn, Collage Park

MASSACHUSETTS

Marriott Courtyard, Boston
Ocean Edge Resort, Cape Cod
White Elephant Hotel, Nantucket

MICHIGAN

The Townsend Hotel, Birmingham
Double J Ranch, Rothbury

MONTANA

Sheraton Hotel, Billings
Holiday Inn, Missoula
Rainbow Ranch Lodge, Big Sky
Red Lion Inn, Missoula
Comfort Inn, Red Lodge

NEVADA

Bourbon Street Hotel & Casino,
Las Vegas
King 8 Hotel & Truck Stop, Las Vegas
Tropicana Resort, Las Vegas

NEW HAMPSHIRE

Marriott Wentworth, New Castle
Residence Inn, Portsmouth

NEW JERSEY

Marriott Courtyard, Cranbury

NEW MEXICO

Proposed Homewood Suites, Santa Fe
Plaza Real Hotel,
Santa Fe

NEW YORK

Beekman Hotel, New York
Eastgate Plaza Hotel, New York
Proposed Ritz-Carlton, Battery City,
New York
Setai Hotel New York
The Palace Hotel, New York
United Nations Plaza Hotel, New York

OREGON

Red Lion, Astoria
Oxford Hotel, Bend
Pine Ridge Inn, Bend
Red Lion Inn, Bend
Red Lion Inn, Coos Bay
Red Lion, Eugene
Salishan Lodge, Gleneden Beach
Red Lion Hotel, Medford
Columbia River Red Lion, Portland
Red Lion Lloyd Center, Portland
Red Lion- Downtown, Portland
Red Lion Hotel, Springfield
Sunriver Resort, Sunriver
Crosswater Golf Course, Sunriver

PENNSYLVANIA

Holiday Inn, Warren

SOUTH CAROLINA

Westin Hilton Head, Hilton Head
Marriott Courtyard, Myrtle Beach

TEXAS

Proposed Summerfield Suites, Dallas
Proposed Timeshare Resort,
North Padre Island
Holiday Inn Riverwalk, San Antonio
Proposed Timeshare Resort, San
Antonio
Riverwalk Hotel & Suites, San Antonio
St. Anthony Hotel, San Antonio
Westin La Cantera, San Antonio

UTAH

Homestead Resort, Midway
Proposed Timeshare Resort, Midway
Proposed Westin Hotel, Salt Lake City

VERMONT

Ascutney Mtn. Resort, Brownsville

WASHINGTON

Best Western Heritage Inn, Bellingham
Ocean Crest Inn, Moclips
Deer Harbor Resort, Orcas Island
Rosario Resort, Orcas Island
Red Lion Hotel, Pasco
Lakedale Resort, San Juan Island
Skamania Lodge, Stevenson
Tacoma Sheraton Hotel, Tacoma
Red Lion Hotel, Vancouver

WASHINGTON D.C.

Marriott Wardman Park

WISCONSIN

Wyndham Garden Hotel, Brookfield

WYOMING

Proposed Timeshare Resort,
West Yellowstone

CANADA

Banff Rocky Mountain Resort, Banff,
AB
Residence Inn, Canmore, AB
Harrison Beach Hotel,
Harrison Hot Springs, BC
Long Beach Lodge, Tofino, BC
Terminal City Tower Hotel,
Vancouver, BC
Sundial Lodge, Whistler, BC

COSTA RICA

Occidental Grand Papagayo, Liberia

MEXICO

Hotel Palmilla, San Jose del Cabo
Fractional Resort, Cabo San Lucas
Holiday Inn Express, Ciudad Juarez
Allegro Cozumel, Cozumel
Holiday Inn, Hermosillo
Crown Pacific Hotel, Huatulco
Proposed Timeshare Resort, Mazatlan
City Suites El Angel, Mexico City
Hilton Reforma, Mexico City
Hotel Nikko, Mexico City
Holiday Inn Centro, Monterrey
Holiday Inn Fundidora, Monterrey
Holiday Inn Tecnologico, Monterrey
Holiday Inn Express, Monterrey
Mixed-Use Development, Monterrey
Holiday Inn Centro, Monterrey
Proposed Dreams and Secrets Resorts,
Puerto Vallarta