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## The Trust Tax: Why a Lack of Integrity is Your Biggest Security Risk



Oasis Center

In my Boots to Boardroom experience, I have found that the most difficult vulnerability to patch is a lack of integrity at the top.

When we talk about the "Dirty Dozen" of leadership failures, Pitfall #5 is the most definitive: Do Not Lie.

The Erosion of Authority Integrity is the currency of leadership. Every time a leader is untruthful—whether it's about company performance, personnel decisions, or safety protocols—they are "spending" the trust of their team. Once that account is empty, leadership ceases to exist. You might still have a title, but you no longer have a team..

The "Buffett" Standard In my consulting work, I often reference the standard shared by Warren Buffett. If you hire someone with intelligence and energy but *without* integrity, you've essentially hired a fast, smart liability.

Protecting the Mission At Nagele Security Advisors, we know that high-stakes environments require absolute transparency.

- Trust is a Force Multiplier: When people trust their leader, they move faster and take more initiative.

- Lies Create Gaps: Ambiguity and deception lead to "guessing," and in security, guessing leads to disaster.

A Culture of Care is built on the truth. If you want your team to be honest about the risks they see on the ground, you must be honest about the reality in the Boardroom.

Do Better!

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To learn how we help organizations build cultures of integrity and tactical excellence, visit us at: [www.NageleSecurityAdvisors.com](http://www.NageleSecurityAdvisors.com)

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#CorporateTrust #CEO #HR #DoBetter

