

Are you really in good hands?

Will your adjuster be on your side? Are you ready to handle the insurance claim process? Most people buy insurance to protect their homes from catastrophes such as fire, floods, tornadoes, earthquakes, etc. However, most homeowners' insurance claims are the result of everyday events, such as a pipe that bursts under a sink, a toilet overflows, or that Chicken Kiev turns into Chicken Chernobyl. Most people assume everything will be taken care of if they ever have a claim, but don't realize that there are a lot of pitfalls along the road to recovery.

In the *Secrets of the Insurance Game*, you'll learn about:

- The role insurance adjusters play
- The importance of an accurate estimate and inventory
- Overhead and profit and what it means to you and your contractor
- Things your adjuster may not pay for
- Pitfalls of content pack outs and cleaning companies
- Pros and cons of using public insurance adjusters
- Depreciation and how it affects your recovery
- Flood remediation and dry out companies
- Fire and smoke damage
- Tips on hiring restoration contractors
- Disaster chasers
- And much more...



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Sean Scott is a restoration contractor who has been involved with literally thousands of property damage claims. In this book, Sean shares many of the secrets, tips and tricks he has gleaned over decades working in the insurance restoration industry. The *Secrets of the Insurance Game* levels the playing field and gives homeowners the tools they need to navigate the complexities of property damage claims.



SECRETS OF THE INSURANCE GAME

BY SEAN M. SCOTT

SECRETS OF THE INSURANCE GAME



WHAT YOU NEED TO KNOW ABOUT
PROPERTY DAMAGE CLAIMS

BY **SEAN M. SCOTT**

AUTHOR OF *THE RED GUIDE TO RECOVERY*

SECOND EDITION

Secrets of the Insurance Game: What You Need to Know About Property Damage Claims
Second Edition

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