

## Hiring an Insurance Expert Early Can be Critical

Ten reasons why you might consider hiring an insurance expert early on in your case

 $\infty$ 

- There may be a limited number of experts available in particular coverage areas and geographically. In truth, there are fewer qualified insurance expert witnesses than many believe.
- Experts can help in understanding the standard of care issues in broker and claims adjuster negligence cases.
- Experts can advise on bad-faith standards and potential claims / defenses.
- Experienced insurance experts can provide opinions on materiality issues in misrepresentation cases.
- A seasoned insurance expert can determine the availability of coverage through other parts of the policies in question or through other policies.
- A qualified expert can assist in understanding the interplay between retail, surplus lines,

managing general agents, direct writer and independent agencies and brokers.

- An expert can assist in understanding claims handling procedures of insurers.
- Experts can be of great assistance in advising what discovery to consider pursuing.
- Insurance experts can help review discovery produced including underwriting and claims file documents for application to the case.
- Retaining an insurance expert who is well published can be useful in early case facilitation efforts.

(ðð



Michael S. Hale, J.D., CPCU, AAI Insurance Expert Witness 248-321-8941 mhale@clairmontadvisors.com



Working in Multiple States 21500 Haggerty Rd. Suite 140 Northville, MI 48167

