



KARL D. SUSMAN

INSURANCE EXPERT WITNESS

HIGHLIGHTS

- ✓ Insurance Agency experience since 1993
- ✓ Personal & Commercial Lines
- ✓ Casualty & Life Insurance
- ✓ Accident & Health or Sickness
- ✓ Many Insurance Designations
- ✓ Licensed in multiple states
- ✓ Experience in Agency Operations for Independent Insurance Agency and Exclusive Agency
- ✓ Plaintiff & Defendant
- ✓ Consulting Expert
- ✓ Testifying Expert
- ✓ State & Federal Court
- ✓ Mediation ready
- ✓ Willing to travel
- ✓ Maintains Expert Witness Professional Liability Insurance

CONTACT

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<https://expertwitnessprofessionals.com/>

EDUCATION

Bachelor of Arts, Psychology 1994
California State University, Northridge

PROFESSIONAL EXPERIENCE

Susman Insurance Services, Inc. 1994 – present

President and Principal Agent

- ✓ Elite status with Travelers Insurance Company
- ✓ Agent status with Mercury Insurance
- ✓ Agent status with Allied Insurance
- ✓ Agent status with CSE Insurance
- ✓ Agent status with Safeco Insurance
- ✓ Agent status with The Hartford Insurance
- ✓ Agent Status with Nationwide Private Client

Expert Witness Professionals, LLC 2018 - present

NAIFA Los Angeles Board Member 2021-2022

TIPS Dispute Resolution Committee Diversity Vice Chair
2022- 2023

California Department of Insurance Continuing Education
Provider

LICENSES AND DESIGNATIONS

COMPLETE LIST OF INSURANCE LICENSES - Next Page

CA Department of Real Estate, Salesperson

Insurance Designations:

- ✓ CPCU, Chartered Property and Casualty Underwriter
- ✓ LUTCF, Life Underwriter Training Counsel Fellow
- ✓ CIC, Certified Insurance Counselor
- ✓ API, Associate in Personal Insurance
- ✓ AIS, Associate in Insurance Services
- ✓ CSFP, Chartered Senior Financial Planner
- ✓ AINS, Associated in General Insurance
- ✓ CLTC, Certification for Long-Term Care
- ✓ CFS, Certified Fund Specialist
- ✓ FEPS, Final Expense Planning Specialist

PROFESSIONAL MEMBERSHIPS

- ✓ Member, National Association of Insurance and Financial Advisors
- ✓ Member, American Bar Association
- ✓ American Bar Association Tort Trial and Insurance Practice
- ✓ Member, Los Angeles Police Foundation
- ✓ Member, California Highway Patrol 11-99 Foundation
- ✓ Lifetime Member, CSUN Alumni Association

FEE SCHEDULE

- ✓ \$400 per hour

INSURANCE LICENSES

National Insurance Producer 2611250

<u>STATE</u>	<u>LICENSE</u>	<u>LICENSE</u>
ALABAMA	LIFE	0063245
ALASKA	P&C, LIFE	284016
ARIZONA	P&C, LIFE	189200
CALIFORNIA	P&C, LIFE	0B33921
CONNECTICUT	P&C, CREDIT, TRAVEL	2285348
COLORADO	P&C, LIFE	292197
DISTRICT OF COLUMBIA	LIFE	2846112
FLORIDA	LIFE	P106310
GEORGIA	LIFE	799408
IDAHO	LIFE	152819
ILLINOIS	LIFE	2611250
IOWA	LIFE	2611250
KENTUCKY	LIFE	655979
LOUISIANA	LIFE	425510
MAINE	LIFE	PRN139936
MARYLAND	LIFE	99975340
MASSACHUSETTS	LIFE	1976918
MINNESOTA	LIFE	40028738
MICHIGAN	LIFE	0451652
MISSOURI	LIFE	394478
MONTANA	LIFE	678867
NEBRASKA	LIFE	2611250
NEVADA	P&C, LIFE	195863
NEW JERSEY	LIFE	1111614
NEW MEXICO	A&H or S, LIFE	2611250
NEW YORK	LIFE	LA-1057746
NORTH CAROLINA	P&C, LIFE	2611250
OHIO	LIFE, A&H, P&C	1090230
OKLAHOMA	P&C	40003922
OREGON	P&C, LIFE	2611250
PENNSYLVANIA	LIFE	492401
SOUTH CAROLINA	LIFE	468959
TENNESSEE	LIFE	979005
TEXAS	P&C, LIFE	1446852& 1903060
VIRGINIA	LIFE	681631

WASHINGTON	P&C, LIFE	734069
WEST VIRGINIA	LIFE	2611250
WISCONSIN	LIFE	2611250

September 8, 2021