



Brad Roth

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Multiple award-winning residential real estate agent. Thought-leader. Over \$300M in sales. Active consulting practice mentoring and training agents. Founder and host of "All Things Real Estate" podcast. 25+ years part-time acting experience including "Beverly Hills, 90210," "General Hospital," and "Saved by the Bell."

Professional Experience

Pinnacle Estate Properties, Licensed Real Estate Agent

1998-1999, 2000-2005, 2005-Present

Specialization in buying and selling of single-family residences. Over \$300,000,000 in sales. Winner of numerous awards for sales performance. Extensive mentoring of other agents. Extensive experience with market evaluations, disclosures, short sales, foreclosures, MLS, listings, offers, pricing, negotiation, and staging.

All Things Real Estate, Founder, Host, and Professional Coach

2020-Present

Host of podcast dealing with real estate. Professional mentor and coach to other real estate professionals.

Remax Northridge, Licensed Real Estate Agent

2005

Todd C Olson Estate Brokerage, Licensed Real Estate Agent

1999-2000

Professional Awards

2000 Southland Regional Association of Realtors Chairman Srar Multicultural Mixer

2018 Hall of Fame company award for 20 years at company with Minimum of \$250M in sales production.

Annual Awards – Pinnacle Estate Properties:

2000 Top 25 company wide

2001 Platinum Club

2002 Platinum Club

2003 Platinum Club

2005 Platinum Club

2006 Gold Club

2007 Diamond Club Top 10

2008 Platinum Club Top 30

2009 Platinum Club Top 20

2010 Platinum Club Top 30

2011 Platinum Club Top 20

2012 Platinum Club Top 20

2013 Diamond Club Top 30

2014 Diamond Club Top 30

2015 Diamond Club Top 20

2016 Diamond Club Top 2%

2017 Diamond Club Top 2%

2018 Diamond Club top 3%

2019 Platinum Club top 4%

2020 Platinum Club top 5%

2010-2020 Education Award for Mentoring

Licenses

CA Real Estate Agent License #01235810

Podcast Episodes

All Things Real Estate Podcast

Season 1:

1. July 15, 2020 *Tips for buying your first home*
2. July 22, 2020 *Picked up your first buyer. Now what?*
3. July 29, 2020 *Guess who's listening?*
4. August 5, 2020 *Real Estate & Therapy definitely mix*
5. August 12, 2020 *Learn about hard money loans and why the real estate market is on fire*
6. August 19, 2020 *Attitude & Perseverance*
7. August 26, 2020 *Interview with the Realty Academy*
8. September 2, 2020 *Speaking Real Estate: Terms any buyer, seller, or real estate agent should know*
9. September 9, 2020 *AQMS Moving and Storage*
10. September 16, 2020 *You passed your Real estate exam: What's Next?*
11. September 23, 2020 *Learn how to live a 10+ life*
12. September 30, 2020 *Listing appointments and objections*

Season 2:

1. October 7, 2020 *Royce Nelson, Compass Florida*
2. October 14, 2020 *Communication and why it's so Important*
3. October 21, 2020 *Treating fellow agents with respect*
4. October 28, 2020 *Home warranty*
5. November 4, 2020 *Are you feeling Lost? Not sure if you will make it in real estate?*
6. November 11, 2020 *Nashville agent Lizzie Miller*
7. November 18, 2020 *Writing an offer*
8. November 25, 2020 *Great Buildz*
9. December 1, 2020 *Danny Ross interview*
10. December 9, 2020 *Corey Wright Business Coach*
11. December 16, 2020 *Eddie Blanco, Stratwell Miami, Florida*
12. December 23, 2020 *Josh & Kristi Burke, Kansas City, Missouri*
13. December 30, 2020 *The Passive Investor*
14. January 6, 2021 *Michael Morawski: My core intentions*
15. January 13, 2021 *Nevada Real estate agent Dana Hampton*
16. January 20, 2021 *Lindsay Rose the Love Doc*

17. February 3, 2021 *Danny Guerrido from Cutco Knives*
18. February 9, 2021 *SoCal 3d Photography*

Season 3:

1. January 27, 2021 *Open Houses and How to Prepare*
2. February 24, 2021 *Explaining the process of selling your home*
3. March 2, 2021 *Brand Gandel from Simi Valley California*
4. March 10, 2021 *Morgan Giesie with Toll Brothers Home Builders*
5. March 17, 2021 *Dan Rochon greetings Virginia Real Estate*
6. March 24, 2021 *GoGo Bethke Michigan*
7. March 31, 2021 *Where do you get leads?*
8. April 7, 2021 *Lizzie Miller Nashville interview #2*
9. April 14, 2021 *Arrive Home Lending*
10. April 21, 2021 *Adapt Media*
11. April 28, 2021 *Justin Shore, Real Estate Agent Los Angeles*
12. May 5, 2021 *Dana Potter, Founder Pinnacle Estate Properties, Inc.*
13. May 12, 2021 *Charles Benton, Atlanta Real estate agent*
14. May 26, 2021 *Real estate academy tips*
15. June 16, 2021 *Brad Interviews Shannon Robnett*
16. June 23, 2021 *Interview with Gustavo Munoz Castro*
17. June 30, 2021 *Lisa Martsolf: Tips from a life and fitness coach*
18. July 7, 2021 *TikTok sensation Austin Rutherford*
19. July 14, 2021 *Jason Moutak, TikTok star and luxury sales agent*

Acting Experience

Part-time Hollywood acting experience to include: *General Hospital, Saved by the Bell, Beverly Hills, 90210*, as well as feature film appearances.