Pacific Management Consulting Group

Chain Restaurant Analysis and Advisory

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ANNOUNCEMENT OF NOTABLE RESTAURANT CONSULTING WINS



John A. Gordon, MAFF,[1] founding principal, of Pacific Management Consulting Group, is pleased to announce several recent successful consulting engagements where he assisted law firms that resulted in litigation wins on restaurant cases:

<u>One: Consulting engagement on restaurant conditions and economics.</u> Gordon prepared analysis on restaurant additions and economics that cumulated in a unanimous Jury award for the client for both damages and costs. 2023.[2]

<u>Two: Consulting engagement as rebuttal expert on store-level economics and restaurant viability dispute.</u> Provided rebuttal report and testimony. Judge adopted Gordon's rebuttal logic in the case dismissal. 2022. [3]

EARLIER NOTABLE LITIGATION WINS

<u>Three: Restaurant Franchisor v. Franchisee Matter</u>, 2020. Gordon testified for the plaintiff franchisor on the adequacy of required management standards and practices, and damages claims. Plaintiff was awarded all requested damages, and costs. [4]

<u>Four: Restaurant misleading earnings disclosure, (Federal SEC 10b.5 matter)</u>, 2019. This involved claims of false and misleading earnings projections. Gordon served as an expert restaurant consultant for plaintiffs. The matter was settled, with a large settlement paid to the class action group. [5]

For more information about Pacific's restaurant analytical practice, which includes support of investors, restaurant operators, business intelligence as well as litigation support, contact us.



[1] Master Analyst Financial Forensics.

[2] Superior Court, Orange County, State of California, 2021-2023. Restaurant Lease dispute.
[3] State of New York, New York County Supreme Court, 2017-2022,
Restaurant business viability analysis.

[4] Franchise Standards matter, for franchisor client, AAA. [5] US District Court. Southern District of California. 2018-2019.

