# William Luk

Regional Director, Northern California

510-900-5505 william@quandarypeak.com

**Quandary Peak Research** 

22320 Foothill Blvd, Suite 460 Hayward, CA 94541

guandarypeak.com/william/

## **Education**

#### **Master in Business Administration**

USC - Marshall School of Business, Los Angeles, California

#### **Master of Science in Computer Science**

University of Southern California, Los Angeles, California

#### **Bachelor of Science in Computer Science**

University of Southern California, Los Angeles, California

## **Skills**

**Technical:** C, C++, Python, JavaScript, PHP, Java, SQL, MySQL, MongoDB, PostgreSQL, HBase, GraphDB, GraphQL, React-Native, TCP/IP, RTOS (VxWorks), Network Security, hardware appliances

Tools: AWS, Ubuntu, iOS, Node, Docker, Git, GitHub, Hadoop, Hive, Jira, IBM RTC, VersionOne

**Management:** Full software lifecycle, Global engineering teams, Offshore / contract engineering teams, Agile product delivery (engineering & product management), Leadership coaching / development, Executive level communications / presentation, Customer requirements and relationship building

# **Employment**

## **Quandary Peak Research**

Regional Director, Northern California | Hayward, CA | July 2021-Present

- Evaluating the software architecture of various products and assessing overall characteristics, strengths and weaknesses.
- Analyzing source code to opine on various software characteristics such as scalability, interoperability, security, and extensibility.
- Using a suite of tools to programmatically detect the presence of open-source software and potential exposure to problematic open-source licenses and security vulnerabilities.
- Interfacing with private equity, VC and other clients as well as executives/technical team from target companies.
- Documenting and conveying technical findings to clients in the form of a formal report and/or executive briefing.

#### **Data Lantern Inc**

Founder | Newark, California | Feb 2014–Dec 2020

- Built a secure data ecosystem for Internet of Things (IoT) to solve data security / privacy, smart device interoperability, and monetization / adoption issues.
- Developed a PoC backend to secure smart device data with REST API's.
- Led an off-shore team to develop a React-Native based data gathering app for Apple iOS and Android based devices (available on both Apple and Google App Stores).
- Pitched the company's ideas, business model, and execution strategies to investors and partners.

## **PeakEquity Partners**

Consultant | Radnor, Pennsylvania | Sept 2015–Dec 2017

- Performed technical due diligence of Security, SaaS, and Enterprise Content Management (ECM) companies for possible investment or acquisition.
- Reviewed target company's product architecture, product security, deployment strategies, and support infrastructure for technical and security risk and exposure.
- Compared target company's technology stacks and tools against the latest industry standards.
- Identified and recommended solutions to investment's potential technical, security, development, quality, deployment, and operational (on-premise / SaaS) issues.

#### Sideband Networks

Advisor / Product Management | San Jose, California | Feb 2014–Jan 2016

- Refocused company's strategy from network management to behavior-based security and risk monitoring using extremely large data analytics.
- Authored a high-level PRD of a network anomalies based security appliance for enterprises.
- Evaluated the engineering process and established an Agile development process (Jira) for both engineering and product management teams.

#### Prevalent Inc

Consultant / Product Management | Warren, New Jersey | June 2014-Aug 2015

- Defined the product requirements and workflows of the Vendor Risk Management (VRM) SaaS offering.
- Monitor the off-shore development team progress and execution velocity.
- Evaluated micro-service architecture of the SaaS backend for scalability.

## **CA Technologies Inc**

Senior Director, Software Development | Santa Clara, California | Nov 2010-Feb 2014

- Led the ERwin data modeling product development to support extremely large enterprise databases for Fortune 100 companies.
- Managed the CA APM development team to develop the first SaaS solution.
- Partnered with CA Ops, SaaS Platform team, Product Management, Sales, and 3rd Party Security Auditors to deliver the APM SaaS solutions on AWS.

- Represented CA to work with key enterprise customers and world-wide user groups to present roadmaps, and address and resolve product issues and concerns.
- Presented and updated CA senior executives quarterly on product development, key support issues, and customer satisfaction (NPS).

## Yousendit / HighTail Inc

Senior Director, Advanced Products | Campbell, California | Apr 2010-Nov 2010

- Formulated product strategies and roadmaps to extend freemium SaaS offering.
- Expanded business into China by partnering with CDN (ChinaCache) in China.
- Shifted focus from email file exchange to cloud storage and mobile computing platform

### Symantec Corporation

Director, Development | Mountain View, California | May 2003 – June 2009

- Led the development of Symantec Network Security (IDS/IPS) and Database Security products for very large enterprises.
- Mentored and developed leaderships in coding, quality engineering, and product management.
- Managed global engineering teams in the US, Pune India, and Bangalore India.

#### **CoSine Communications**

Software Manager | Redwood City, California | Feb 1999–May 2003

- Architected, designed, and managed the development of the stateful firewall, H.323, and SIP gateway for the carrier class IPSX network switch with virtualized security services.
- Developed a security architecture for the embedded RTOS inside a network switch.
- Deployed a secured H.323 based video conference solution in the AT&T network.

#### **Union Bank of California (UBOC)**

Network Security Architect | Monterey Park, California | Jan 1998-Feb 1999

- Architected the security perimeters for UBOC's two primary data centers.
- Evaluated and implemented encryption of wire transfer processing within the UBOC network.
- Represented Information Security to partner with different UBOC business units to identify potential security and risk exposures of new initiatives.
- Partnered with UBOC auditors to conduct audits of employee's remote access.
- Designed the UBOC's security policies and incident response procedures to comply with Federal banking regulations.

#### **Trusted Information Systems (TIS)**

Senior Software Engineer / Consultant | Los Angeles, California | May 1995 – Jan 1998

- Designed and developed the Oracle SQL\*Net, Microsoft SQL Server, SNMP, and Line Printer application proxies for the Gauntlet Firewall, the first commercial Internet firewall.
- Consulted Republic National Bank of New York, American Express, Monsanto, Hughes Aircraft, and US Navy on network and perimeter security.

## **Litigation Consulting**

• United States v. Linwei Ding | May 2025-Present

Jurisdiction: US District Court, Northern District of California

Case Number: 3:24-cr-00141 Counsel: Goodwin Procter LLP

Nature of Suit: Criminal

• Revenue Management Solutions, LLC v. Commerce Bank | Apr 2025-Present

Jurisdiction: US District Court for the Western District of Missouri

Case Number: 4:25-cv-00140 Counsel: Banner Witcoff Nature of Suit: Trade Secret

Alyssa West v. Apple, Inc | Aug 2024-Present

Jurisdiction: State of CA, County of Santa Clara

Case Number: 22-cv-408209

Counsel: Migliaccio & Rathod LLP, Bursor & Fisher, P.A.

Nature of Suit: Class Action

· Omnitracs, LLC, XRS Corporation, and SmartDrive Systems, Inc.

v. <u>Motive Technologies, Inc</u> (F/K/A) Keeptruckin, Inc | July 2024-Present Jurisdiction: US District Court, Northern District of CA San Francisco Division

Case Number: 3:23-cv-05261 Counsel: King & Spalding LLP

Nature of Suit: Patent

• Universal Music Group v. Frontier Communications | July 2024-May 2025

Jurisdiction: US Bankruptcy Court Southern District of New York

Case Number: 20-22476 (MG) Counsel: Day Pitney LLP Nature of Suit: Bankruptcy

Marcos & Jorge Luis Rodriguez v. T-Mobile USA, Inc | July 2024-Present

Jurisdiction: US District Court, Southern District of California

Case Number: 3:22-cv-00581 Counsel: Sharif Faust Lawyers, Ltd.

Nature of Suit: Cybersecurity, Standard of Care Breach

Vimo Inc d/b/a GetInsured v. <u>Deloitte Consulting LLP</u> | May 2024–Mar 2025

Jurisdiction: Superior Court of CA, County of Santa Clara

Case Number: G-24-7-NA, 22-cv-405262

Counsel: Kirkland & Ellis LLP

Nature of Suit: Trade Secret, Breach of Contract

• USA v. Hytera Communications Corporation, Ltd et al. | Apr 2024-Present

Jurisdiction: US District Court, Northern District of Illinois

Case Number: 1:20-cr-00688

Counsel: U.S. Attorney's Office Northern District of Illinois

Nature of Suit: Criminal, Trade Secret

#### Anduril Industries, Inc v. Salient Motion Inc | Apr 2024-Present

Jurisdiction: US District Court, Central District of California

Case Number: 8:23-cv-01650 Counsel: McKool Smith, P.C. Nature of Suit: Trade Secret

# • InQuisient Inc v. ServiceNow, Inc | Mar 2024–Nov 2024

Jurisdiction: US District Court for the District of Delaware

Case Number: 1:22-cv-00900 Counsel: Fish & Richardson P.C.

Nature of Suit: Patent

#### • Robotic Vision Technologies Inc v. ABB Inc | Feb 2024-Mar 2025

Jurisdiction: Delaware District Court

Case Number: 1:22-cv-01257

Counsel: Sterne Kessler Goldstein & Fox PLLC

Nature of Suit: Patent, Trade Secret and Copyright Infringement

Technology: Robotic computer vision, gripper targeting, feature selection and identification

### • Polaris PowerLED Technologies, LLC v. Samsung Electronics America | Sept 2023-Dec 2024

Jurisdiction: Eastern District of Texas, Marshal Division

Case Number 2:22-cv-353-JRG

Counsel: Kramer Alberti Lim & Tonkovich LLP

Nature of Suit: Patent

#### • Security First Innovations, LLC vs Google LLC | Sept 2023-Present

Jurisdiction: US District Court Eastern District of Virginia Alexandria Division

Case Number 2-23-cv-00097-EWH-RJK Counsel: Sullivan & Cromwell LLP

Nature of Suit: Patent

#### • Donna Wood, et al. v. Mike Bloomberg 2020, Inc. | Sept 2023-Present

Jurisdiction: US District Court Southern District of New York

Case Number 20-cv-02489-LTS-GWG

Counsel: Proskauer Rose LLP

Nature of Suit: Class Action, Political

#### · Nantworks, LLC, and Nant Holdings IP, LLC v. Niantic, Inc. | Aug 2023-Present

Jurisdiction: US District Court Northern District of California

Case Number 3:20-cv-06262

Counsel: Sullivan Blackburn Pratt LLP

Nature of Suit: Patent

#### • K+S Potash Canada General Partnership v. Veolia Water Technologies Inc | Mar 2023-Present

Jurisdiction: Court Of Queen's Bench For Saskatchewan

Case Number QB No. 817 (filed 2018)

Counsel: Stikeman Elliott LLP Nature of Suit: Breach of Contract

Technology: Plant Design Management Systems (PDMS), Clash Detection, Database synchronization

Role: Software Architecture and Product Reviewer

#### • Wildseed Mobile v. Google LLC | Jan 2023 – July 2024

Jurisdiction: US District Court Western District of Texas Waco Division

Case Number: 6:22-cv-00357

Counsel: Feinberg Day Kramer Alberti Lim Tonkovich & Belloli LLP

Nature of Suit: Patent Infringement

#### · Taasera Licensing, LLC v. Trend Micro,

Check Point Software, Palo Alto Networks | Jan 2023 – Dec 2023 Jurisdiction: US District Court Eastern District of Texas Marshall Division

Case Number: 2:22-cv-00062-JRG-RSP

Counsel: Fabricant LLP
Nature of Suit: Patent

#### · GoTV Streaming LLC v. Netflix | Jan 2023-Present

Jurisdiction: US District Court Central District of California Western Division

Case Number: 2:22-cv-07556 Counsel: Alavi & Anaipakos, PLLC

Nature of Suit: Patent

#### • Sunstone v. <u>F5</u> | Sept 2022-Apr 2023

Jurisdiction: US District Court Northern District of California Oakland Division

Case Number: 4:21-cv-09529-YGR Counsel: King & Spalding LLP

Nature of Suit: Patent

### · Carrolls v. Neels | July 2022-Mar 2024

Jurisdiction: Superior Court Maricopa County, Arizona

Case Number: CV2021-008343

Counsel: Guidant Law Firm, Tempe Arizona

Nature of Suit: Misrepresentation & Non-disclosure

#### Broadband iTV, Inc. v. Comcast Corporation; Comcast Cable Communications, LLC;

NBCUniversal Media, LLC | Apr 2022–Sept 2022

Jurisdiction: International Trade Commission

Case Number: 337-TA-1315

Counsel: Kramer Day Alberti Lim Tonkovich & Belloli

Nature of Suit: Patent

#### · Broadband iTV, Inc. v. Charter Communications, Inc;

#### Charter Communications Holding Company, LLC | Apr 2022–Sept 2022

Jurisdiction: International Trade Commission

Case Number: 337-TA-1315

Counsel: Kramer Day Alberti Lim Tonkovich & Belloli

Nature of Suit: Patent

## • Broadband iTV, Inc. v. Spectrum Management Holding Company, LLC | Apr 2022 – Sept 2022

Jurisdiction: International Trade Commission

Case Number: 337-TA-1315

Counsel: Kramer Day Alberti Lim Tonkovich & Belloli

Nature of Suit: Patent

#### • Broadband iTV, Inc. v. Altice USA, Inc; CSC Holdings, LLC; Cablevision Systems Corp. | Apr 2022 – Sept 2022

Jurisdiction: International Trade Commission

Case Number: 337-TA-1315

Counsel: Kramer Day Alberti Lim Tonkovich & Belloli

Nature of Suit: Patent

#### • Via Transportation v. RideCo Inc | June 2022-Feb 2025

Jurisdiction: Western District of Texas

Case Number: 6:21-cv-00457

Counsel: Quinn Emanuel Urquhart & Sullivan LLP, Wilson Sonsini Goodrich & Rosati

Nature of Suit: Patent

## • Cryptocurrency Pre-Litigation Investigation (Confidential Defendant) | May 2022

Jurisdiction: Federal (DoJ) Counsel: Todd & Weld LLP

Nature of Suit: Cryptocurrency, Blockchain, Smart-Contracts

## • ReactX v. Google | Apr 2022-Present

Jurisdiction: Central District of Los Angeles

Case Number: 18STCV09674

Counsel: Cohen Milstein Sellers & Toll PLLC

Nature of Suit: Trade Secret

#### • Express Mobile v. Microsoft | Sept 2021-Present

Jurisdiction: Northern District of California

Case Number: 3:20-cv-06152

Counsel: Feinberg Day Kramer Alberti Lim Tonkovich & Belloli LLP

Nature of Suit: Patent

#### · Centripetal v. Palo Alto Networks | Aug 2021-Present

Jurisdiction: Eastern District of Virginia Case Number: 2:21-cv-00137-AWA-RJK Counsel: Kramer Levin Naftalis & Frankel LLP

Nature of Suit: Patent

# **Technical Due Diligence & Audits**

• Schneider Electric Industries SAS | Technical Review | Apr 2025

Technology: AI/ML Predictive Analysis, Smart Home IoT, SaaS.

• Lenskart Solutions | Startup M&A | Apr 2025

Technology: Extended Reality (XR), Augmented Reality (AR), Mixed Reality (MR).

• NAES | Startup M&A | Apr 2025

Technology: AI, Predictive Analysis, Robotic Processes. Operation Support Systems.

• **Genpact** | M&A | May 2023

Technology: AI/ML, Predictive Analysis

• Lionard PTE Ltd, Singapore | Startup M&A | April 2022

Technologies: Blockchain, Content

• Tenex Capital Management | Startup M&A | Mar 2022

Technologies: B2B2C, Employee Wellness

Setana Energy Group | Startup M&A | Dec 2021

Technologies: On-line shopping

• Schneider Electric | Startup M&A | Dec 2021

Technologies: SaaS, Electric Vehicle

• Schneider Electric | Startup Investment | Nov 2021

Technologies: SaaS, Energy

• Schneider Electric | Startup M&A | Nov 2021

Technologies: Lead Generation, Energy

• Tenex Capital Management | Startup M&A | Nov 2021

Technologies: Lead Generation, Solar

## **Publications**

• William Luk | 2015

**Internet of Things / Internet of Sensor Data** 

• William Luk | CA ERWorld 2012 | 2012

A Unified Data Modeler in the World of Big Data

• William Luk | YouSendIt, Inc | 2010

Data Migration and Collaboration in the Cloud

## **Certifications**

Scrum Alliance

Certified Scrum Product Owner (CSPO) Certified Scrum Master (CSM)

# **Media & Publicity**

• CNET | Mar 14, 2025

This New TI Microcontroller Is the Size of a Black Pepper Flake