# William Luk

**Regional Director, Northern California** 

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#### **Quandary Peak Research**

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### Education

Master in Business Administration USC – Marshall School of Business, Los Angeles, California

Master of Science in Computer Science University of Southern California, Los Angeles, California

**Bachelor of Science in Computer Science** University of Southern California, Los Angeles, California

## Skills

**Technical:** C, C++, Python, JavaScript, PHP, Java, SQL, MySQL, MongoDB, PostgreSQL, HBase, GraphDB, GraphQL, React-Native, TCP/IP, RTOS (VxWorks), Network Security, hardware appliances

Tools: AWS, Ubuntu, iOS, Node, Docker, Git, GitHub, Hadoop, Hive, Jira, IBM RTC, VersionOne

**Management:** Full software lifecycle, Global engineering teams, Offshore / contract engineering teams, Agile product delivery (engineering & product management), Leadership coaching / development, Executive level communications / presentation, Customer requirements and relationship building

## Employment

#### **Quandary Peak Research**

Regional Director, Northern California | Hayward, CA | July 2021-Present

- Evaluating the software architecture of various products and assessing overall characteristics, strengths and weaknesses.
- Analyzing source code to opine on various software characteristics such as scalability, interoperability, security, and extensibility.
- Using a suite of tools to programmatically detect the presence of open-source software and potential exposure to
  problematic open-source licenses and security vulnerabilities.
- Interfacing with private equity, VC and other clients as well as executives/technical team from target companies.
- Documenting and conveying technical findings to clients in the form of a formal report and/or executive briefing .

#### Data Lantern Inc

Founder | Newark, California | Feb 2014–Dec 2020

- Built a secure data ecosystem for Internet of Things (IoT) to solve data security / privacy, smart device interoperability, and monetization / adoption issues.
- Developed a PoC backend to secure smart device data with REST API's.
- Led an off-shore team to develop a React-Native based data gathering app for Apple iOS and Android based devices (available on both Apple and Google App Stores).
- Pitched the company's ideas, business model, and execution strategies to investors and partners.

#### **PeakEquity Partners**

Consultant | Radnor, Pennsylvania | Sept 2015-Dec 2017

- Performed technical due diligence of Security, SaaS, and Enterprise Content Management (ECM) companies for possible investment or acquisition.
- Reviewed target company's product architecture, product security, deployment strategies, and support infrastructure for technical and security risk and exposure.
- Compared target company's technology stacks and tools against the latest industry standards.
- Identified and recommended solutions to investment's potential technical, security, development, quality, deployment, and operational (on-premise / SaaS) issues.

#### Sideband Networks

Advisor / Product Management | San Jose, California | Feb 2014–Jan 2016

- Refocused company's strategy from network management to behavior-based security and risk monitoring using extremely large data analytics.
- Authored a high-level PRD of a network anomalies based security appliance for enterprises.
- Evaluated the engineering process and established an Agile development process (Jira) for both engineering and product management teams.

#### **Prevalent Inc**

Consultant / Product Management | Warren, New Jersey | June 2014-Aug 2015

- Defined the product requirements and workflows of the Vendor Risk Management (VRM) SaaS offering.
- Monitor the off-shore development team progress and execution velocity.
- Evaluated micro-service architecture of the SaaS backend for scalability.

#### **CA Technologies Inc**

Senior Director, Software Development | Santa Clara, California | Nov 2010-Feb 2014

- Led the ERwin data modeling product development to support extremely large enterprise databases for Fortune 100 companies.
- Managed the CA APM development team to develop the first SaaS solution.
- Partnered with CA Ops, SaaS Platform team, Product Management, Sales, and 3rd Party Security Auditors to deliver the APM SaaS solutions on AWS.

- Represented CA to work with key enterprise customers and world-wide user groups to present roadmaps, and address and resolve product issues and concerns.
- Presented and updated CA senior executives quarterly on product development, key support issues, and customer satisfaction (NPS).

#### Yousendit / HighTail Inc

Senior Director, Advanced Products | Campbell, California | Apr 2010-Nov 2010

- Formulated product strategies and roadmaps to extend freemium SaaS offering.
- Expanded business into China by partnering with CDN (ChinaCache) in China.
- Shifted focus from email file exchange to cloud storage and mobile computing platform

#### Symantec Corporation

Director, Development | Mountain View, California | May 2003-June 2009

- Led the development of Symantec Network Security (IDS/IPS) and Database Security products for very large enterprises.
- Mentored and developed leaderships in coding, quality engineering, and product management.
- Managed global engineering teams in the US, Pune India, and Bangalore India.

#### **CoSine Communications**

Software Manager | Redwood City, California | Feb 1999-May 2003

- Architected, designed, and managed the development of the stateful firewall, H.323, and SIP gateway for the carrier class IPSX network switch with virtualized security services.
- Developed a security architecture for the embedded RTOS inside a network switch.
- Deployed a secured H.323 based video conference solution in the AT&T network.

#### Union Bank of California (UBOC)

Network Security Architect | Monterey Park, California | Jan 1998-Feb 1999

- Architected the security perimeters for UBOC's two primary data centers.
- Evaluated and implemented encryption of wire transfer processing within the UBOC network.
- Represented Information Security to partner with different UBOC business units to identify potential security and risk exposures of new initiatives.
- Partnered with UBOC auditors to conduct audits of employee's remote access.
- Designed the UBOC's security policies and incident response procedures to comply with Federal banking regulations.

#### **Trusted Information Systems (TIS)**

Senior Software Engineer / Consultant | Los Angeles, California | May 1995–Jan 1998

- Designed and developed the Oracle SQL\*Net, Microsoft SQL Server, SNMP, and Line Printer application proxies for the Gauntlet Firewall, the first commercial Internet firewall.
- Consulted Republic National Bank of New York, American Express, Monsanto, Hughes Aircraft, and US Navy on network and perimeter security.

## **Litigation Consulting**

- Linked Inclusion Corp. v. Technology Dynamics, Inc., Cerebral Blue LLC, et al. | Aug 2025–Present Jurisdiction: CA Superior Court, San Diego County Case Number: 37-2D23-00051085 Counsel: Behmer & Blackford LLP Nature of Suit: Trade Secret
- United States v. <u>Confidential Defendant</u> | May 2025–Present Jurisdiction: US District Court, Northern District of California Nature of Suit: Criminal
- Revenue Management Solutions, LLC v. <u>Commerce Bank</u> | Apr 2025–Present Jurisdiction: US District Court for the Western District of Missouri Case Number: 4:25-cv-00140 Counsel: Banner Witcoff Nature of Suit: Trade Secret
- <u>Alyssa West</u> v. Apple, Inc | Aug 2024–Present Jurisdiction: State of CA, County of Santa Clara Case Number: 22-cv-408209 Counsel: Migliaccio & Rathod LLP, Bursor & Fisher, P.A. Nature of Suit: Class Action
- Omnitracs, LLC, XRS Corporation, and SmartDrive Systems, Inc
   v. <u>Motive Technologies, Inc</u> (F/K/A) Keeptruckin, Inc | July 2024–Present Jurisdiction: US District Court, Northern District of CA San Francisco Division Case Number: 3:23-cv-05261 Counsel: King & Spalding LLP Nature of Suit: Patent
- Universal Music Group v. <u>Frontier Communications</u> | July 2024–May 2025 Jurisdiction: US Bankruptcy Court Southern District of New York Case Number: 20-22476 (MG) Counsel: Day Pitney LLP Nature of Suit: Bankruptcy
- Marcos & Jorge Luis Rodriguez v. T-Mobile USA, Inc | July 2024–Present Jurisdiction: US District Court, Southern District of California Case Number: 3:22-cv-00581 Counsel: Sharif Faust Lawyers, Ltd. Nature of Suit: Cybersecurity, Standard of Care Breach
- Vimo Inc d/b/a GetInsured v. <u>Deloitte Consulting LLP</u> | May 2024–Mar 2025 Jurisdiction: Superior Court of CA, County of Santa Clara Case Number: G-24-7-NA, 22-cv-405262 Counsel: Kirkland & Ellis LLP Nature of Suit: Trade Secret, Breach of Contract

- <u>USA</u> v. Hytera Communications Corporation, Ltd et al. | Apr 2024–Present Jurisdiction: US District Court, Northern District of Illinois Case Number: 1:20-cr-00688 Counsel: U.S. Attorney's Office Northern District of Illinois Nature of Suit: Criminal, Trade Secret
- <u>Anduril Industries, Inc</u> v. Salient Motion Inc | Apr 2024–Present Jurisdiction: US District Court, Central District of California Case Number: 8:23-cv-01650 Counsel: McKool Smith, P.C. Nature of Suit: Trade Secret
- InQuisient Inc v. ServiceNow, Inc | Mar 2024–Nov 2024 Jurisdiction: US District Court for the District of Delaware Case Number: 1:22-cv-00900 Counsel: Fish & Richardson P.C. Nature of Suit: Patent
- <u>Securities and Exchange Commission</u> v. Confidential Defendant | Feb 2024–Aug 2025 Jurisdiction: US District Court, Middle District of Florida Nature of Suit: Securities Fraud, MLM
- <u>Robotic Vision Technologies Inc</u> v. ABB Inc | Feb 2024–Mar 2025
   Jurisdiction: Delaware District Court
   Case Number: 1:22-cv-01257
   Counsel: Sterne Kessler Goldstein & Fox PLLC
   Nature of Suit: Patent, Trade Secret and Copyright Infringement
   Technology: Robotic computer vision, gripper targeting, feature selection and identification
- <u>Polaris PowerLED Technologies, LLC</u> v. Samsung Electronics America | Sept 2023–Dec 2024 Jurisdiction: Eastern District of Texas, Marshal Division Case Number 2:22-cv-353-JRG Counsel: Kramer Alberti Lim & Tonkovich LLP Nature of Suit: Patent
- <u>Security First Innovations, LLC</u> v. Google LLC | Sept 2023–Present Jurisdiction: US District Court Eastern District of Virginia Alexandria Division Case Number 2-23-cv-00097-EWH-RJK Counsel: Sullivan & Cromwell LLP Nature of Suit: Patent
- Donna Wood, et al. v. <u>Mike Bloomberg 2020, Inc.</u> | Sept 2023–Present Jurisdiction: US District Court Southern District of New York Case Number 20-cv-02489-LTS-GWG Counsel: Proskauer Rose LLP Nature of Suit: Class Action, Political
- Nantworks, LLC, and Nant Holdings IP, LLC v. <u>Niantic, Inc.</u> | Aug 2023–Present Jurisdiction: US District Court Northern District of California Case Number 3:20-cv-06262 Counsel: Sullivan Blackburn Pratt LLP Nature of Suit: Patent

#### • K+S Potash Canada General Partnership v. Veolia Water Technologies Inc | Mar 2023-Present

Jurisdiction: Court Of Queen's Bench For Saskatchewan Case Number QB No. 817 (filed 2018) Counsel: Stikeman Elliott LLP Nature of Suit: Breach of Contract Technology: Plant Design Management Systems (PDMS), Clash Detection, Database synchronization Role: Software Architecture and Product Reviewer

• <u>Wildseed Mobile</u> v. Google LLC | Jan 2023–July 2024 Jurisdiction: US District Court Western District of Texas Waco Division Case Number: 6:22-cv-00357 Counsel: Feinberg Day Kramer Alberti Lim Tonkovich & Belloli LLP Nature of Suit: Patent Infringement

<u>Taasera Licensing, LLC</u> v. Trend Micro,
 <u>Check Point Software, Palo Alto Networks</u> | Jan 2023–Dec 2023
 Jurisdiction: US District Court Eastern District of Texas Marshall Division
 Case Number: 2:22-cv-00062-JRG-RSP
 Counsel: Fabricant LLP
 Nature of Suit: Patent

GoTV Streaming LLC v. Netflix | Jan 2023-Present

Jurisdiction: US District Court Central District of California Western Division Case Number: 2:22-cv-07556 Counsel: Alavi & Anaipakos, PLLC Nature of Suit: Patent

- Sunstone v. <u>F5</u> | Sept 2022–Apr 2023
   Jurisdiction: US District Court Northern District of California Oakland Division
   Case Number: 4:21-cv-09529-YGR
   Counsel: King & Spalding LLP
   Nature of Suit: Patent
- Carrolls v. <u>Neels</u> | July 2022–Mar 2024 Jurisdiction: Superior Court Maricopa County, Arizona Case Number: CV2021-008343 Counsel: Guidant Law Firm, Tempe Arizona Nature of Suit: Misrepresentation & Non-disclosure
- <u>Broadband iTV, Inc.</u> v. Comcast Corporation; Comcast Cable Communications, LLC; NBCUniversal Media, LLC | Apr 2022–Sept 2022 Jurisdiction: International Trade Commission Case Number: 337-TA-1315 Counsel: Kramer Day Alberti Lim Tonkovich & Belloli Nature of Suit: Patent
- <u>Broadband iTV, Inc.</u> v. Charter Communications, Inc;
   <u>Charter Communications Holding Company, LLC</u> | Apr 2022–Sept 2022
   Jurisdiction: International Trade Commission
   Case Number: 337-TA-1315
   Counsel: Kramer Day Alberti Lim Tonkovich & Belloli
   Nature of Suit: Patent

• Broadband iTV, Inc. v. Spectrum Management Holding Company, LLC | Apr 2022–Sept 2022

Jurisdiction: International Trade Commission Case Number: 337-TA-1315 Counsel: Kramer Day Alberti Lim Tonkovich & Belloli Nature of Suit: Patent

 <u>Broadband iTV, Inc.</u> v. Altice USA, Inc; CSC Holdings, LLC; Cablevision Systems Corp. | Apr 2022–Sept 2022 Jurisdiction: International Trade Commission Case Number: 337-TA-1315 Counsel: Kramer Day Alberti Lim Tonkovich & Belloli Nature of Suit: Patent

Via Transportation v. RideCo Inc | June 2022–Feb 2025
 Jurisdiction: Western District of Texas
 Case Number: 6:21-cv-00457
 Counsel: Quinn Emanuel Urquhart & Sullivan LLP, Wilson Sonsini Goodrich & Rosati
 Nature of Suit: Patent

- Cryptocurrency Pre-Litigation Investigation (<u>Confidential Defendant</u>) | May 2022 Jurisdiction: Federal (DoJ) Counsel: Todd & Weld LLP Nature of Suit: Cryptocurrency, Blockchain, Smart-Contracts
- <u>ReactX</u> v. Google | Apr 2022–Present Jurisdiction: Central District of Los Angeles Case Number: 18STCV09674 Counsel: Cohen Milstein Sellers & Toll PLLC Nature of Suit: Trade Secret
- <u>Express Mobile</u> v. Microsoft | Sept 2021–Present Jurisdiction: Northern District of California Case Number: 3:20-cv-06152 Counsel: Feinberg Day Kramer Alberti Lim Tonkovich & Belloli LLP Nature of Suit: Patent
- <u>Centripetal</u> v. Palo Alto Networks | Aug 2021–Present Jurisdiction: Eastern District of Virginia Case Number: 2:21-cv-00137-AWA-RJK Counsel: Kramer Levin Naftalis & Frankel LLP Nature of Suit: Patent

## **Technical Due Diligence & Audits**

- Schneider Electric Industries SAS | Technical Review | Apr 2025 Technology: Al/ML Predictive Analysis, Smart Home IoT, SaaS.
- Lenskart Solutions | Startup M&A | Apr 2025 Technology: Extended Reality (XR), Augmented Reality (AR), Mixed Reality (MR).
- NAES | Startup M&A | Apr 2025 Technology: Al, Predictive Analysis, Robotic Processes. Operation Support Systems.
- Genpact | M&A | May 2023 Technology: AI/ML, Predictive Analysis

- Lionard PTE Ltd, Singapore | Startup M&A | April 2022 Technologies: Blockchain, Content
- Tenex Capital Management | Startup M&A | Mar 2022 Technologies: B2B2C, Employee Wellness
- Setana Energy Group | Startup M&A | Dec 2021 Technologies: On-line shopping
- Schneider Electric | Startup M&A | Dec 2021 Technologies: SaaS, Electric Vehicle
- Schneider Electric | Startup Investment | Nov 2021 Technologies: SaaS, Energy
- Schneider Electric | Startup M&A | Nov 2021 Technologies: Lead Generation, Energy
- Tenex Capital Management | Startup M&A | Nov 2021 Technologies: Lead Generation, Solar

## **Publications**

- William Luk | 2015
   Internet of Things / Internet of Sensor Data
- William Luk | CA ERWorld 2012 | 2012
   <u>A Unified Data Modeler in the World of Big Data</u>
- William Luk | YouSendlt, Inc | 2010 Data Migration and Collaboration in the Cloud

## Certifications

• Scrum Alliance Certified Scrum Product Owner (CSPO) Certified Scrum Master (CSM)

## Media & Publicity

CNET | Mar 14, 2025
 <u>This New TI Microcontroller Is the Size of a Black Pepper Flake</u>