

WILLIAM V. DURSO, JR., CPP

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William V. Durso, Jr., CPP, is the Founder and Principal Advisor of The Durso Group, LLC (TDG). Bill provides litigation support for cases involving inadequate security, negligent security, security management operations and premises liability.

Bill has over 28 years as security director, security consultant, technology guide and Security Master Plan Subject Matter Expert. Prior to his consulting career, Bill was a Security Director holding all positions and building a few departments from the ground-up. Bill has a unique background that encompasses security operations, security technology, security processes and procedures and facilities management. He has worked closely with Human Resources, IT, Legal, Boards of Director in assuring that his security programs meet or exceed expectations.

Bill now uses the knowledge gained over those years as a Principal Security Advisor for companies that do not have the in-house expertise to assess, plan, develop and implement security master plans that include security operations, physical security, and security technology to protect people, property, and the client's assets.

Bill has experience in a variety of verticals to include commercial real estate, super tall, higher education, hyperscale data centers, critical infrastructure, distribution centers and supply chain, retail, upscale city centers, lifestyle centers, outdoor venues, airports, and healthcare to name a few.

Bill achieved his Board Certification in Security Management (CPP) through ASIS International and is currently seeking his Board Certification as a Certified Security Consultant (CSC) through the International Association of Professional Security Consultants. ***Clearances include TWIC***

PROFESSIONAL EXPERIENCE

MAY 2024 – PRESENT | ALLENTOWN, PA PRINCIPAL CONSULTANT, COSECURE

- Oversees and provides Commercial Real Estate and Corporate practice area leadership specializing in bringing together security processes, procedures, technology, and people to create an organization's master security plan.
- Evaluates and provides risk assessment services of policies, procedures, current security operations posture, and security technology review.
- Provides Managed Security Services as your Security Director overseeing, Building Security Departments, Operations and Technology.
- Provides Expert Analysis and Testimony Services related to security negligence, inadequate security premises liability in a variety of verticals and environments.
- Provides electronic security system assessments, design oversight, and project implementation services from concept to commissioning

DECEMBER 2006 – PRESENT | ALLENTOWN, PA

FOUNDER & PRINCIPAL ADVISOR, THE DURSO GROUP, LLC

- Founded TDG (formerly Secure Protection Solutions, LLC), a security advisory services firm, specializing in bringing together security processes, procedures, technology, and people to create an organization's master security plan.
- Evaluates and provides risk assessment services of policies, procedures, current security operations posture, and security technology review.
- Provides Managed Security Services as your Security Director overseeing, Building Security Departments, Operations and Technology.
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NOVEMBER 2020 – OCTOBER 2022 | OAKLAND, CA

ASSOCIATE PRINCIPAL, TEECOM

- Led large-scale security projects, particularly hyperscale data centers, universities, healthcare, and supply chain facilities.
- Oversaw key hyperscale data center client in all aspects of account management
- Designed and specified all security technologies between all parties
- Oversaw all aspects of project to include cross-discipline coordination, security design, schedules and details as needed
- Brought the operations, technology, and security management functions together to create a cohesive security program.
- Collaborated with clients, product manufacturers, contractors, and design teams to bring projects from concept to completion.

JUNE 2016 – OCTOBER 2020 | NEW YORK, NY

SENIOR SECURITY CONSULTANT, SENTINEL CONSULTING, LLC

- Consult with executive leaders to establish security standards, manage implementation and ongoing facilitation of complex electronic security and master plans for high-profile, high-risk clients.
- Security Advisor tasked with integrating security technology and security master plans with the client's business culture resulting in a comprehensive corporate security program.
- Serve as subject matter expert of security best practices, security technology and emerging trends.
- Security Project Leader responsible for the life-cycle management of security technology projects from design to acceptance.
- Save clients more than \$5M through the implementation and improvement of security programs intended to protect critical and high threat target facilities globally.
- Extensive, versatile experience with security operations centers, facility master security planning, access control system technologies, physical security equipment, intrusion detection systems, video surveillance systems, intercom and communication systems, code compliance and full security system integration.
- Well versed in security operations, security assessments, personnel security, data center infrastructure security, gap analysis, design and construction administration, real estate, and facility operations.

MARCH 2007 – JUNE 2016 | FORT WASHINGTON, PA

SR. DIRECTOR, SECURITY, FACILITIES & OFFICE SERVICES, NUTRISYSTEM, INC.

- Created a new security department, which created standard operating procedures, instituted stronger recruiting practices, and established departmental security education.
- Developed and administered all emergency, crisis, and business continuity plans; created training, response, and resting protocols in conjunction with local law enforcement.
- Increased quality assurance by decreasing return issues from 20% to less than 2% through developing risk mitigation, security strategies and quality assurance (QA) across all supply chain partners.
- Promoted enterprise risk management by instituting security best practices, leveraged security technology utilization and increased training/awareness company-wide with real-world security experience to meet my client's requirements and a variety of other compliance standards.
- Managed five direct reports and facility third-party contractors with year-over-year budget cuts upholding exceptional service standards over a five-year period.
- Executed \$17M corporate facilities relocation, which included build-out and consolidation from five buildings into one, streamlined resources and overhead costs and negotiated favorable agreements.
- Saved \$15M through creative negotiation of more than 100 facility, security, and service agreements over nine years.

MAY 2000 – DECEMBER 2006 | MALVERN, PA

MANAGER, SECURITY SERVICES, SUNGARD

- Directed all aspects of U.S., Canada and U.K. corporate security operations and projects as senior security professional
- Developed, Administer, and oversaw all security policies, procedures, and operational processes in conjunction with Legal and Human Resources
- Designed and oversaw all physical security system projects at all locations and significantly increased technological posture
- Initiated and administered contracted security response services at all remote locations
- Assisted as needed on all facility construction projects in remote locations throughout US and Canada
- Developed security staff officers, managers, reception and ad hoc staff through security/safety training, drills, and programs
- Manage overall security and safety P&L while instituting cost-cutting measures without negatively affecting services
- Developed, Administer, and maintain Headquarter Business Continuity, Disaster Recovery plans and Travel Security program
- Successfully led investigations with high rate of closure with Finance, Human Resources and Legal where required.

ADDITIONAL EXPERIENCE

Nutrisystem, Inc.: Director of Facility Operations & Security Manager

Towers Perrin: Manager, Security & Safety & Security Specialist

Micro Electronics, Inc: Loss Prevention Associate & Investigator

Saks Fifth Avenue: Loss Prevention Associate & Retail Security Systems

EDUCATION & CERTIFICATIONS

MBA, AMERICAN MILITARY UNIVERSITY, CHARLES TOWN, WV
With a concentration in Business Security

BACHELOR OF SCIENCE, PENN STATE UNIVERSITY, UNIVERSITY PARK, PA
Administration of Justice

RESEARCH INTERNSHIP, LEIDEN UNIVERSITY, LEIDEN, NETHERLANDS
Community Policing & Narcotics Trafficking Research

CERTIFIED PROTECTION PROFESSIONAL (CPP)
ASIS International (Certification #21083)

CERTIFIED SECURITY CONSULTANT (CSC) CANDIDATE
International Association of Professional Security Consultants

RELATED ADDITIONAL SECURITY EDUCATION & TRAINING

- Attended over 160 security operations, physical security, security management, security system technology, related workshops, seminars, training programs over 27+ years.
- Licensed to Carry Permit, Issued by Lehigh County, PA

RELATED SECURITY PROJECT, SECURITY MASTER PLANNING & EVENT EXPERIENCE

Commercial Real Estate

- World Trade Center, Port Authority NYNJ, New York, NY, Security Standards & SOPs
- Chicago Mercantile Exchange, 10-30 S Wacker Drive, Chicago, IL, ESS Security Upgrade & Lobby Renovation, Project Manager, \$3.5M
- 525 Madison, Chicago, IL, Lobby & Turnstile Renovation, \$500K
- One Bala Plaza, Bala Cynwyd, PA, ESS Security, SOC & Building Renovation, Project Manager, \$1M.
- Greenwich American Center, Greenwich, CT, ESS Security Upgrades & Building Renovation, Project Manager, \$300K.
- 30 Rockefeller Center (Rock Center), New York, NY, ESS Upgrades & Redevelopment Project, Project Manager, \$2.5M
- 66 Hudson Boulevard (The Spiral), New York, NY, ESS Systems & New Building Project Standards/CONOPS, Project Manager, \$10+M
- 66 Hudson Boulevard, New York, NY, ESS Standards & SOPs
- Nutrisystem Inc., Fort Washington, PA, Real Estate Consolidation & New Building Renovation, Project Manager, \$17M, 2007 through 2010
- SUNGARD SCT, Multiple Office, Security System Upgrades and Renovations in the U.S and Canada across 14 offices from 2000 through 2006
- Towers Perrin, 1500 Market Street, Centre Square, Philadelphia, PA, Multiple High-rise Floors and Space Security & Safety Upgrades from 1997 through 2000

Critical Infrastructure | Hyperscale Data Center

- Meta Hyperscale Georgia Data Center project, +/- 1M SQF, Design, Planning and PM, \$5-10M
- Meta Hyperscale Iowa Data Center project, +/- 1M SQF, Design, Planning and PM, \$5-10M
- Meta Hyperscale Idaho Data Center project, +/- 1M SQF, Design, Planning and PM, \$5-10M
- Meta Hyperscale Missouri Data Center project, +/- 1M SQF, Design, Planning and PM, \$5-10M
- Meta Hyperscale New Mexico Data Center project, +/- 1M SQF, Design, Planning and PM, \$5-10M
- Meta Hyperscale Texas Data Center project, +/- 1M SQF, Design, Planning and PM, \$5-10M
- Meta Hyperscale Utah Data Center project, +/- 1M SQF, Design, Planning and PM, \$5-10M

Airports

- Erie International Airport, Erie, PA, ESS Security & SOC Modernization, Project Manager, \$700K

Upscale City Center Renovation & Security ESS Upgrade

- Country Club Plaza, Kansas City, MO, 15 SQ Block ESS Security & SOC Modernization, PM, \$3M

Lifestyle Centers | Upscale Malls

- Garden State Plaza, Paramus, NJ, ESS Security Modernization, PM, \$5M
- Westfield Corporation, Los Angeles, CA, ESS Security Standards
- Macerich Corporation, Los Angeles, CA, ESS Security Standards

Outdoor Venues | Parks

- Governor's Island, New York, NY, ESS Standards and future ESS Upgrades, Sr. Consultant & PM

K-12 | Higher Education

- University of Michigan, Ann Arbor, MI, Campus Security Technology Project Mgmt. Services *
- Penn State University, University Park, PA, Campus Physical Security Assessment *
- School of Visual Arts, New York, NY, Multi-Campus Security Organization Assessment
- University of Rochester, Rochester, NY, Campus Physical Security Assessment
- Montrose County School District, Montrose, CO, ESS Security Standards
- Mt. Vernon School District, Mt. Vernon, NY, ESS Security Standards

Healthcare

- NYU Medical Center Langone & Brooklyn, New York, NY, Strategic ESSSP Plan

Non-Profit

- Philadelphia Youth Basketball, Sixth Man Center, Philadelphia, PA – 100K SQF site project, Security Operational Master Plan & New ESS Systems Building Project, \$525K

Government

- Sussex County, NJ, Judicial Center, Sussex, NJ, Security Screening & Master Plan

Event Security

- "Sixth Man Center" Opening Night Sneaker Gala, Philadelphia, PA, January 2024, Event Security Planning, Event Security Operations Administration, +/- 1,200 attendees
- Anime Expo, Los Angeles, CA, 4-day event, 2017 through 2019, Event Security Planning, SOC and Security Operations Administration, average attendance 120K daily
- GSX, ASIS International, Philadelphia, PA, Security Conference, 4-day event, September 2002, Event Committee, average overall attendance, 25K

- SCT Summit, SunGard, Anaheim, CA, 3-day event, March 2002, Event Security Planning, and Security Operations Administration, average attendance 10K daily
- Republican National Convention, Philadelphia, PA, 1-week event, August 2000, Centre Square Building Security & Safety Operations, average overall attendance city-wide

** Denotes Current Project*

Expert Analysis & Testimony Services

Current or Previously Retained Cases

- State of Pennsylvania, Negligent Security & Premises Liability case, Nightclub & Restaurant (Plaintiff)
- State of South Carolina, Negligent Security & Premises Liability, Outdoor Venue Event (Defendant)
- State of Florida, Premises Liability, Large Box Retailer (Plaintiff)
- State of Delaware, Multiple Premises Liability cases, Higher Education (Plaintiff)
- State of New York, Premises Liability, Multi-Building Apartment Complex (Plaintiff)
- State of New York, Premises Liability, Large Box Retailer (Plaintiff)
- State of New Jersey, Negligent Security & Premises Liability, Casino Nightclub (Plaintiff)
- State of Pennsylvania, Negligent Security & Premises Liability, Healthcare Facility (Plaintiff)
- State of Pennsylvania, Negligent Security & Premises Liability, Local Bar (Defendant)
- State of Pennsylvania, Negligent Security & Premises Liability, Shopping Mall (Plaintiff)

PROFESSIONAL INVOLVEMENT

2025, Executive Officer, Treasurer, International Association of Professional Security Consultants

2024-Present, Active Member, FBI InfraGard, Philadelphia Field Office

2024, Executive Officer, Treasurer, International Association of Professional Security Consultants

2023, Executive Officer, Secretary, International Association of Professional Security Consultants

2018- 2022, Board of Director, International Association of Professional Security Consultants

2022- Present, Active Member, Security Industry Association

2018- Present, Active Member, International Association of Professional Security Consultants

1996- Present, Active Member, Greater Philadelphia Chapter, ASIS International

2018- Present, Active Member, Philadelphia PD Delaware Valley Intelligence Center, Philadelphia, PA

2016- Present, Active Member, NYPD Shield, New York, NY

2016- Present, ASIS International, Greater Philadelphia Chapter, Officer Elections, Committee Chair

2004-2014, ASIS International, Greater Philadelphia Chapter, Private Security Appreciation, Committee Chair

2012, ASIS International, Greater Philadelphia Chapter, National Seminar Committee member

2004-2009, ASIS International, Greater Philadelphia Chapter, Law Enforcement Appreciation Committee

2007, ASIS International, Appointed Regional Vice President, Region 16B (PA, NJ & DE)

2006, ASIS International, Appointed Assistant Regional Vice President, Region 16B (PA, NJ & DE)

2004 & 2005, ASIS International, Greater Philadelphia Chapter, Executive Officer, Chapter Chair

2002 & 2003, ASIS International, Greater Philadelphia Chapter, Executive Officer, Treasurer & Secretary

1997-2001, ASIS International, Greater Philadelphia Chapter, Various Committee Volunteer positions

RECOGNITION

2023, Philadelphia Youth Basketball, PYB Pro Bono Service Award Recipient
2023, International Association of Professional Security Consultants, Service Award Recipient
2022, International Association of Professional Security Consultants, Service Award Recipient
2014, Security Magazine, Nutrisystem ranked as a Top 500 Security Organization in the U.S.
2013, Security Magazine, Nutrisystem ranked as a Top 500 Security Organization in the U.S.
2012, Security Magazine, Nutrisystem ranked as a Top 500 Security Organization in the U.S.
2011, Featured Construction Project, Nutrisystem, Inc. Headquarters, Greater Philadelphia Area
2008, ASIS International, Greater Philadelphia Chapter, Allan J. Cross Scholarship Award Recipient
2006, ASIS International, Greater Philadelphia Chapter, William J. Stevenson Award Recipient
2003, ASIS International, Region XVI, Professional Certification Board Award of Achievement

SPEAKING, LECTURES & WRITTEN CONTRIBUTIONS

2024, "Consultant's Perspective: Commonly Seen Gaps in Security Program," ISC East, Panelist, New York, NY
2024, Successful Security Consulting Workshop, IAPSC at ISC East, Presenter, New York, NY
2024, "What to Know About Hiring (and Working With) Security Consultants," SIA & IAPSC, Webinar Panelist
2024, Successful Security Consulting Workshop, IAPSC at ISC West, Presenter, Las Vegas, NV
2024, "Future-Ready Network Design for Physical Security Systems," Individual Contributor
2023, "Why Partner with a Security Consultant?," Keynote Presenter, King of Prussia, PA
2023, "Best Practices for Your Security Systems Retrofit," SecurityInfoWatch.com, Webcast Panelist
2023, Successful Security Consulting Workshop, IAPSC at ISC East, Presenter, New York, NY
2023, "The Do's & Don'ts of ONVIF in the A&E Community," ONVIF, Webcast Panelist
2023, Siemens Life Sciences Security Symposium, Moderator and Panelist, Philadelphia, PA
2023, Successful Security Consulting Workshop, IAPSC at ISC West, Presenter, Las Vegas, NV
2022, Successful Security Consulting Workshop, IAPSC at ISC East, Presenter, New York, NY