Daniel A. Hoffman III

Curriculum Vitae

Prologue

In updating this CV, the first edition of which was over 25 years ago, I have an opportunity to speak to the most frustrating mindset I have repeatedly encountered during my entire demolition career; AND now the single most recurrent "Root Cause" in 96% of my litigation cases.

Everyone considers wrecking things is something anyone can do!! Why should I pay more to someone to produce the same result – to make some structure not there anymore? I'll wager that is your opinion too.

*Demolition is a **process** - not a tangible product that you can evaluate like a completed building or machine. It is an injury and/or damage laden minefield that requires a "Murphy's Law mindset" from start to finish. While even a basic demolition project can have injuries and/ or damages, the risk from that simple project increases exponentially the more complex a project is, and usually is compounded, exponentially by a lack of demolition experience.*

Experience is the only knowledge base to even know the questions to ask the party you are considering to hire to perform a demolition project!

Without long-term exposure to an infinite range of structural designs, (normally covered thus not visible and exponentially compounded by unknown exposure to chemical, weather, or physical deterioration, even sometimes by compromised work angles & positions

Three of the most rewarding clients during my 50+ years in this demolition industry were my consulting projects in Oak Ridge, TN for the D.O.E, a variety of projects for the TVA- Tennessee Valley Authority and in Washington DC and Bellevue WA for Amazon Development. I would love to explain in detail how these VERY difficult projects were performed without incident and why.

Curriculum Vitae

Over the past 50+ years, I have really only worked for 4 companies, 2 of which I founded and owned. You can't really count the first company, -Safway Scaffolding of Philadelphia, since I was only there for 3 years and was hired away (with Safway's concurrence) by their largest customer, **CWC**-Cleveland Wrecking Company.

In 1963 I went to work for Safway as an estimator and project manager almost immediately upon discharge (honorably) from the U.S. Navy. For this three-year period, I designed, cost estimated, and organized the sub-contracting for delivery, erection and removal, for projects in the tri-state area surrounding Philadelphia. The projects ranged from simple masonry wall scaffolding to high rise demolition projects – to refinery shut-downs – to the interior of cathedrals.

I started at CWC as an estimator/project manager in Philadelphia and finished 14 years later as Vice President & Midwest Regional Manager in Chicago. I left in 1980 to found and operate **USDC**-U S Dismantlement Corporation.

In 1992, I sold USDC to a public company and founded DAH Enterprises, Ltd. to perform Consulting Work and to testify as an "Expert Witness" in court cases involving Demolition.

In 1994 the new owners of USDC asked me to return, again as President but this time under an employment contract.

The owners' nephew who replaced me as CEO had underbid a couple of very large contracts that were going to have a serious negative financial impact on the company. While I was somewhat successful in mitigating the losses, when it became obvious the new owners and I had vastly different business philosophies as to how these projects should be finished, we agreed to go our very different ways. I

immediately reactivated the dormant DAH Enterprises Ltd. to perform the same type of Consulting and Expert testimony work I had been doing prior to returning to USDC

During this same 2-year period at USDC, a group of key employees who had been with me for a number of years both at Cleveland Wrecking as well as US Dismantlement, suggested they probably would need somewhere to go soon since they saw the handwriting on the wall at USDC.

Their proven loyalty and talent were well known to me, so once USDC crashed & burned, I thought starting another company with them as partners would be my ticket to retirement, while at the same time use some of the proceeds from my sale to go toward repaying them for their loyalty. **ARC** - Asset Recovery Contracting LLC was formed and during this period ARC and DAH Enterprises were active concurrently. ARC operated quite profitably for 8 years but shut down in 2004 and filled a multi-million-dollar lawsuit in 2005 against a large general contractor.

During this same period the most significant client DAH Enterprises had was the U.S. Department of Energy (DOE) in Oak Ridge, Tennessee. This relationship started in 1992 with the K-25 Power House Demolition and continued for 27 years.

In 1993 I was retained by Lockheed Martin (under contract to the DOE) in Oak Ridge, to provide means & methods consulting for the demolition of a number of very large structures. While some of these structures were in fact contaminated radiologically, I was there specifically for the D & D (demolition & disposal) work only. At well over 15 **B**illion dollars the K-25, K-27, & K-33 sites comprised one of, if not the largest, demolition projects in the country.

While Lockheed Martin was the DOE contractor in 1993, the DOE replaced them with the Bechtel Corporation in 2005, who was then replaced in 2012 by CH2M Hill & URS (Joint Venturing as UCOR). In both transitions, Lockheed to Bechtel and Bechtel to UCOR, because I had earned the confidence of the DOE through my Means & Methods recommendations, DAH Enterprises was retained "*in order to provide uninterrupted D & D consulting services".*

During this same period, other Oak Ridge operating entities such as UT-Battelle, Y-12, & BWXT, also utilized both DAH Enterprises and ARC. Concurrent with the consulting work in Oak Ridge, DAH Enterprises was also active with a number of Expert Witness cases.

This Expert Witness Work afforded me an opportunity to observe other folks' ventures into the demolition process. This never-ending stream of demolition projects gone wrong has provided me with court cases for which I have had to do research, provide an opinion and then testify in court. I have to say this process has exposed me to a fascinating insight into the Demolition Process way beyond my direct involvement in actually performing the work. I get to review and read the testimony of other folk's situations, actions, decisions and consequences affording me an insight to a much wider spectrum of the demolition process. Analyzing what went wrong ***on someone else's project,*** has provided me with the details of demolition projects gone wrong, fortunately most of which I had not experienced on my projects.

While each new court case has expanded my knowledge base of the demolition industry, particularly with what NOT TO DO, the actual foundation of my experience was obtained operating three different union specialty contracting companies, all performing demolition work on a ***NATIONAL*** basis and is what underpins my qualifications.

The following is an outline of the various employment positions I have held, the boards of associated organizations I have served on, as well as the contractor's licenses I took the test for, passed and then held an active contracting license during the periods indicated:

1. **Range of Employment Positions held in the Demolition Industry**
   - **1.1.** General Superintendent.
   - **1.2.** Estimator.
   - **1.3.** Project Manager
   - **1.4.** Regional Manager
   - **1.5.** Vice President
   - **1.6.** President – Owner
   - **1.7.** Consultant & Expert Witness

1.8. President - Employee under Contract
1.9. Managing Member – LLC

2. Contractor Licenses held under my name or as the "qualifier" for a company to perform Demolition projects:

2.1	Company	State	License #	Expiration	License Classification
	ARC	Alabama	Passed	2004.01.15	General Contractor

2.2	Company	State	License #	Expiration	License Classification
	USDC	New Jersey	2085	1988.03.01	Class II Construction Contractor

2.3	Company	State	License #	Expiration	License Classification
	USDC	Michigan	363-86-8583	1994.05.18	Class A Wrecking Contractor

2.4	Company	State	License #	Expiration	License Classification
	Individual	California	779940	2006.06.30	C-21 Demolition
	Individual	California	779940	2004.06.30	C-21 Demolition
	USDC	California	698378	1998.11.30	C-21 Demolition
	USDC	California	698378	1996.11.30	C-21 Demolition
	USDC	California	459782	1994.11.30	C-21 Demolition
	USDC	California	459782	1992.07.31	C-21 Demolition
	USDC	California	16498	1988.07.31	C-21 Demolition

2.5	Company	State	License #	Expiration	License Classification
	ARC	Florida	CGC056870	2005.08.31	Certified General Contractor
	ARC	Florida	CGC056870	2003.08.31	Certified General Contractor
	ARC	Florida	CGC056870	2002.08.31	Certified General Contractor
	ICONCO	Florida	CGC056870	2000.08.31	Certified General Contractor
	Integrated	Florida	CGC056870	1996.08.31	Certified General Contractor
	USDC	Florida	CGC056870	1994.08.31	Certified General Contractor

2.6	Company	State	License #	Expiration	License Classification
	USDC	Indiana	# 639	2004.12.31	Demolition Contractor

2.7	Company	State	License #	Expiration	License Classification
	ARC	Louisiana	# 40968	2003.08.10	Wrecking & Dismantling

2.8	Company	State	License #	Expiration	License Classification
	ARC	NV	0051203	2005.05.25	A13 - Wrecking Buildings
	ARC	NV	0051203	2002.06.30	A13 - Wrecking Buildings

3. Company Representative to the Chicago Wreckers Association

3.1 Member Company from 1975 to 2005

3.2 Served on Union Contract Negotiation Committee for 30 years.

3.3 Led committee that lobbied the Illinois State Insurance Commission to change W/C Rating for the demolition classification.

3.4 Served on committee to change the Illinois lien Laws to allow a lien for demolition work performed on a project. Prior to this no lien rights were in place for wrecking and demolition.

4. Company Representative to the National Demolition Association (NDA).

4.1 42 Years as a Member and still active.

4.2 Elected to Board of Directors from March 1985 to March 1988

4.3 Elected to Board of Directors from March 1990 to March 1993

4.4 Appointed to Board of Directors from March 1997 to March 1998

4.5 Elected to Board of Directors from March 2002 to March 2005

4.6 Served 1987-1988 as Committee Chairman of Public Relations

4.6.1 Came up with the "Top 10 Demolition Misconceptions" which is still promoted by NDA

4.6.2 https://www.jurispro.com/files/articles/top10demolitionmisconceptions_3824.pdf

4.7 Served as member of Public Relations, Membership, Safety, Education, Committees.

4.8 Served on A.N.S.I. A10.6 Demolition Sub-Committee to update demolition standard.

4.9 Instituted the concept of holding a "Safety Summit" for NAD members. The original concept was for the Safety Professionals to attend and to exchange ways of dealing with safety issues, regulations, enforcement, equipment, etc.

4.10 Education Committee Member

4.10.1 As an initial contributing member, I was the first Industry Speaker for NDA in Demolition course studies at Purdue, and for 15 years have returned to introduce the new course to students of the "Differences in Demolition".

4.10.2 As a current member of the committee, we are working on providing "Certified" training courses for the demolition process.

4.10.3 As the published author of DemoDan's "*Top 10 Differences in Construction –vs- Demolition".* *https://www.jurispro.com/files/articles/top10differencesdemolitionisnotdeconstruction_3824.pdf*

4.10.4 As the published author of "*Not Just Anybody Should Be Allowed to Do Demolition Work* *https://www.jurispro.com/files/articles/otustnybodyhouldellowedtooemolitionork_3824.pdf*

4.10.5 As the published author of "*The Importance of Setting a Demolition Standard*" https://www.jurispro.com/files/articles/emolitiontandards_3824.pdf

5. Trustee of Laborers International Union of North America. (LIUNA) Fringe and Training Funds

5.1 Ohio Valley & Southern States L.E.C.E.T.
- 5.1.1 Employer Trustee & Co-Chairman
- 5.1.2 From 1997 to Present.
- 5.1.3 Geographic area of FL, GA, MS, LA, TX, AR, OK, TN, NM, KY, OH, AL

5.2 Ohio Valley-Southern States Health & Welfare Fund.
- 5.2.1 Employer Trustee & Co-Chairman
- 5.2.2 From 1997 to 2013.
- 5.2.3 Geographic area of FL, GA, MS, LA, TX, AR, OK, TN, NM, KY, OH, AL

5.3 Employer Trustee of South Central Training Fund.
- 5.3.1 Employer Trustee
- 5.3.2 From 1997 to 2005
- 5.3.3 Geographic area covering MS, LA, TX, NM, AL

5.4 Arkansas / Oklahoma Training Fund
- 5.4.1 Employer Trustee & Co-Chairman
- 5.4.2 From 1997 to 2001.
- 5.4.3 Fund Merged into South Central Training Fund

6. Training Courses and Certificates Held

6.1 OSHA Compliance
6.2 OSHA-10 Hour Course
6.3 OSHA-30 Hour Course
6.4 Bloodborne Pathogens
6.5 Confined Spaces
6.6 Fall Protection
6.7 Electrical Safety
6.8 Hazard Communication
6.9 Hazwoper

6.10 Lockout/Tagout
6.11 Personal Protective Equipment
6.12 OSHA Recordkeeping

7. National Safety Council Courses
7,1 Bloodborne & Airborne Pathogens
7.2 First Aid, CPR & AED (Train the trainer Course)

8. US Department of Energy Training
8.1 Radiation Worker II

Over the course of these 50+ years I was not only required to market the services of the company I represented, but also to oversee performance of the work I had marketed. All of this work had to be performed at a profitable level, which also meant maintaining a safe work place. This 'juggling act" was the core of my activity for the entire period. Go FIND the work, DO the work, and then perform it SAFELY and profitably.

Due to the large amount of demolition work that was generating a huge number of labor hours, the Laborers Union of North America – L.I.U.N.A. invited me to sit on a number of their Training funds. As listed above, while I have greatly reduced the number of funds I am on currently, I have continued my involvement with O.V.S.S. – L.E.C.E.T. This fund oversees a number of L.I.U.N.A. locals providing trained workers to the T.V.A. This fund has been the most rewarding of those Co-Chairmanships and I am still currently quite active with T.V.A. Labor Management Activities.

Some of the other responsibilities, intertwined with those previously mentioned, were financial issues, legal issues, human resources, political activity, and an ever-changing regulatory environment. Since OSHA opened its enforcement doors in 1971, 4 years after I moved over to Cleveland Wrecking, you *could say* OSHA and I were classmates in the evolution of demolition safety.

I would have to say that the most difficult and challenging projects were the "compressed Schedule" outage or change-over projects requiring huge labor forces working 24 hours a-day-7-days-a-week. Bidding, planning and executing projects of this type became my personal specialty. I used to describe the sourcing, logistics, and resource management of these projects as analogous to landing on the beaches of Normandy, but without the bullets, explosions and injuries.

I know the problems, tasks and risks of the Demolition industry first hand. Sometimes I solved them, sometimes I didn't! Experience was gained both ways, but perhaps since I am a very analytical person; it seems the lessons learned that stuck with me the most were the issues I called wrong. I didn't have any Deaths, Catastrophes, or problems with the regulators, but I made my share of mistakes. By analyzing them all (naturally with much more intensity and detail on the "bad" ones than the "good" calls) I was able to broaden my knowledge of the Demolition Process; and by the way, I would never trust anyone who claims never having made a mistake!

This 50+-year process has provided me with the credibility to claim real experience in a very difficult and different industry. I do know the Means, Methods, and safety issues of the Demolition Industry because I have lived them, not because I have a degree in some component of the demolition process (there is no degree in Demolition) or because I can claim that I supervised a demolition sub-contract once or twice, or read about demolition in some book. I can answer yes to the "Expert Witness" challenge question – "Have you ever personally performed any demolition work, and if so please describe those projects."