

Daniel B Boring, MAI ARA ASA

CBRE

National Agriculture Practice Co-leader

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Clients Represented

- Bank of NY Mellon
- BB&T
- Blackstone
- CalPERS
- CalSTRS
- C-III
- Citi
- Deutsche Bank
- GE Capital
- GSA
- ING
- Interior Department
- IRS
- JPMorgan Chase
- Judicial Department
- Key Bank
- M & T Bank
- MetLife
- Metropolitan Bank
- New York Life
- PNC Bank
- Prologis
- Prudential
- Rabo AgriFinance
- RBC Bank USA
- Regions
- RREEF

Experience

Daniel Boring MAI ARA ASA has been engaged in the valuation, analysis, acquisition and disposition of institutional investment-grade real estate and machinery and equipment on both a national and international basis for over 25 years. He is a Vice President with CBRE Valuation Advisory Services in the Marina Services, Multifamily and Land, Agribusiness and Natural Resources group.

The Industrial, Agribusiness, Land and Natural Resources group specializes in agricultural cropland, permanent plantings, food processing, bottling and cold storage, nursery, greenhouse and hydroponics, feed mix operations, vineyards and wineries, fish farms, water rights, wind, solar and ethanol production and quarry and mining extractions. The Marina Services group specializes in recreational marine facilities, port and harbor operations, dry docks and cargo inspection facilities, boat dealerships and repair. The Multifamily group includes market rate and rent restricted facilities, student housing, RV, MHP and campgrounds.

Daniel continuously excels at providing world-class advisory, consultation and valuation services. Assignments have been completed on numerous high-profile properties with clients that include multinational corporations, REITS, national lenders, corporations and law firms. Prior to joining CBRE, Daniel was the CEO of Lee & Associates Valuation and Advisory Services, a national commercial appraisal firm. Prior to joining Lee & Associates, he was a Senior Managing Director of Grubb & Ellis Landauer responsible for the southeastern US, a Senior Director with Cushman and Wakefield and an Executive Managing Director with Colliers International.

Representative Assignments

- **Marina/Shipyard**
 - 97k GSF Super Yacht shipyard & drydock facility in Puerto Rico
 - 20 Acre shipyard, FL
 - 28 Acre shipyard and drydock facility, FL
 - 10 Acre shipyard facility, FL
 - 180+ Slip Marina and RV Park TN
 - 30+ Acre Shipyard Repair facility in Florida
 - 12,000 Acre Master Planned Deep Water Bulk Container Facility, Bellingham WA
 - 30+ Slip Super Yacht marina in the British Virgin Islands
 - 250+ Slip Marina in Puerto Rico
 - 150+ Slip Marina, Condominium and Retail development, Tampa Bay FL
 - 175+ Slip Mixed Use Marina in Gulf Shores AL
 - 390+ Dry Stack and Wet Slip Mixed Use Marina in Tarpon Springs FL
 - 450+ Dry Stack and Wet Slip Mixed Use Marina in Bonita Springs FL
 - 350+ Dry Stack and Wet Slip Mixed Use Resort Marina in Naples FL
 - 800+ Slip/Stacking Rank Marina Facility with Restaurant and Hotel, FL
 - 900+ Slip Portfolio of Marinas, San Diego CA
 - 130+ Acre Marina with Offices and Pullout Service Facilities, FL
 - 500+ Slip Marina and 40,000 SF Office and Retail Building, FL
 - 85+ Slip/142 Dry Rack Marina and 42,000 SF Office and Retail Building, FL
 - 310+ Dry Rack Marina with Office and Retail, FL
 - 200+ Slip Marina with 18K SF of Repair and Retail Space, Georgetown MD
 - 300+ Slip/Dry Rack Marina with 10k SF Retail and Repair Facilities, FL
 - 210+ Slip Marina with 5K SF Retail, FL
 - 115+ Slip Marina with 20K SF Retail, Clarkesville GA
 - 120+ Slip Marina with RV/Campground SE US
 - 90+ Slip Marina with RV/Campground Central FL
 - 130+ Slip Marina with RV/Campground NW FL

- **Industrial, Agribusiness, Land and Natural Resources**
 - 350K GSF food processing facility (Real Property and Machinery & Equipment), CA
 - Farm Portfolio valuing the Machinery and Equipment, CA
 - 4,400 Acre Super Fund Site. Machinery and Equipment, CA
 - 1,000+ Acre Olive Grove, CA
 - 1.35M GSF Proposed Hydroponic Development, MA
 - 830+ Acre Citrus Orchard, FL
 - 2,300+ Acre Proposed Sand and Gravel Quarry, FL
 - 150+ Acre Quarry, GA
 - Numerous grain elevators, cotton gins, peanut production and food processing facilities
 - 100k+ GSF Asphalt and Concrete processing facility SE US
 - 500k+ GSF Pork processing facility in the Northeastern US
 - 250k+ Acre Quarry extract operation, FL
 - 160+ Acre Limestone Quarry extract operation, WI
 - 944+ Acre Fracking Sand extraction operation, LA
 - 502+ Acre Sand & Gravel Quarry, FL
 - 2,100k+ Acre Quarry extract operation, FL
 - 3,450+ Acre Sand, Gravel and Gold Quarry, CA
 - 125 Acre Granite Quarry, CT
 - 95 Acre Quarry, CA
 - 200 Acre Limestone Quarry, TX
 - 3,000+ Acres Citrus Groves in the southeastern US
 - 300+ Acres Chrysanthemum Grow Operation, FL
 - Proposed 2 million SF Hydroponic Greenhouse, NH
 - 5.8 million SF Hydroponic Greenhouse with a 1.8 million SF addition, CA
 - Greenhouse Portfolio, TX
 - 500,000 SF Hydroponic Greenhouse, NV
 - Portfolio of 7M SF of greenhouse operations, CA & Canada
 - Largest trout production facility in the US, ID
 - 1,300 Acre Cattle operation, FL
 - 500 Acre Quail Hunting Plantation, GA
 - 3,000 Acre Desert Conservation Land, CA
 - 5,000 Acre Peach and Pecan Orchard with Packing and Agritourism facilities, GA
 - 3,600 Acres Peach Orchard and 100,000+ SF of Processing Facility, SC
 - 2,100 Acres of Lemon Groves and 35 million acre feet of underground water storage, CA
 - 450 Horse Equestrian Facility, CA
 - 50,000 Acre Solar Power Generation, Resort Development and Timberland, WA
 - 28 Property Vineyard Portfolio, CA & OR
 - 45,000 SF Bio Tech Office, Lab and Warehouse, NV
 - 280,000 SF Food Processing Facility, CA
 - 100,000 SF Ethanol Fuel Production Facility, OH
- **Multifamily/Residential**
 - 1,500+ rent restricted unit garden style multifamily Broward County
 - 200+ student housing development Miami-Dade County
 - 200 unit garden style multifamily Naples Florida
 - 224 unit garden style multifamily Palm Beach County
 - 182 unit garden style multifamily North Miami Beach Miami-Dade County
 - 428 unit garden style multifamily Miami-Dade County
 - 384 unit high-end midrise condominium development Palm Beach County
 - 369 unit high-end midrise multifamily development Miami-Dade County
 - 226 unit high-end midrise multifamily mixed-use development Miami-Dade County
 - 482 unit garden style multifamily Broward County
 - 222 unit garden style LIHTC Miami-Dade County
 - 332 unit high-rise multifamily development Fort Lauderdale Broward County
 - 336 unit garden style multifamily Miami-Dade County
 - 392 unit multifamily Boca Raton Palm Beach County
 - Numerous small to midsize garden style and midrise apartment complexes in South Florida
 - Multiple RV, MHP and Campground assignments

Professional Affiliations / Accreditations

- Appraisal Institute MAI Designation
- American Society of Appraisers, Accredited Senior Appraiser ASA Designation
- American Society of Farm Managers and Rural Appraisers ARA Designation
- Alabama Real Estate Appraisal Board – Certified General Real Estate Appraiser – G01456
- California Real Estate Appraisal Board – Certified General Real Estate Appraiser – AG 044502
- Florida Real Estate Appraisal Board - Certified General Real Estate Appraiser - RZ3667
- Georgia Real Estate Appraisal Board - Certified General Real Estate Appraiser - CG333608
- Maryland Real Estate Appraisal Board – Certified General Real Estate Appraiser – 40432616
- North Carolina Real Estate Appraisal Board – Certified General Real Estate Appraiser - A7721
- South Carolina Real Estate Appraisers Board – Certified General Real Estate Appraiser - 7230
- Tennessee Real Estate Commission - Certified General Real Estate Appraiser – 4377
- West Virginia Real Estate Licensing & Certification Board - Certified General Real Estate Appraiser – CG21-045
- Virginia Commonwealth – Certified General Real Estate Appraiser - 4001018190

Education

- Washington State University
- Pepperdine University

Employment Experience

1996 – 2006	Senior Appraiser Kidder, Matthews and Segner	Seattle, Washington
2006 – 2008	Executive Managing Director Colliers International	Dallas, Texas
2008 – 2010	Senior Director Cushman and Wakefield	San Diego, California
2010 – 2012	Senior Managing Director Grubb & Ellis Landauer	Atlanta, Georgia
2012 – 2017	Chief Executive Officer Lee & Associates Valuation and Consulting Services	Atlanta, Georgia
2017 – Present	CBRE, Inc. Vice President Valuation and Advisory Services	Atlanta, Georgia, Boca Raton, Florida Tampa, Florida