

Craig L. Smith, MAI

Smith-Parke and Company, Inc.

EDUCATION AND QUALIFICATIONS

*Master of Arts in Real Estate
University of Florida
Gainesville, FL*

*BS Business Administration
Florida Tech. University
Orlando, FL*

STATE CERTIFIED APPRAISER

Florida

Arizona

Georgia

North Carolina

Texas

Virginia

REAL ESTATE BROKER

Florida

CONTACT DETAILS

*MOB +1 941.376.1899
csmith@smith-parke.com*

EXPERIENCE

Craig Smith, MAI, is a nationally recognized expert in the Senior Housing and Health Care fields, providing Valuation and Advisory Services. Mr. Smith holds the Member Appraisal Institute (MAI) and has conducted over 5,000 senior housing and healthcare assignments. He served as the National Practice Leader for Healthcare and Senior Housing for Colliers International until January 2018. His experience includes CCRC's, RRC's, Independent, Assisted Living, Memory Care, Skilled Nursing, Hospitals (acute care, specialty and long term care), ASC, Freestanding ER, MOB's, Radiation Oncology, Proton Therapy and entire health systems.

Former member of the Healthcare Financial Manager's Association (HFMA), Florida Health Care Association (FHCA), and was a founding and board member of the Retirement Housing Council. Mr. Smith also served on the Advisory Boards of the College of Public Health and Health Professions of the University of Florida and the Florida Smart House (a University of Florida technology demonstration project for disabled persons). The firm maintains an extensive library of seniors housing and health care industry publications, and the firm and its staff have the knowledge, experience, and resources necessary to evaluate seniors housing and health care properties of all types.

PROFESSIONAL AFFILIATIONS AND ACCREDITATIONS

Member: Appraisal Institute (MAI)

Former Fellow-Royal Institute of Chartered Surveyors

COURSES AND SEMINARS

Panelist/Instructor:

*Introduction to Real Estate Appraisal:
Manatee Junior College, Bradenton, FL.*

*Appraising Retirement Housing: National
Real Estate Development Center,
Convention*

*Financing Retirement Communities:
Retirement Housing Council.*

*Health of the Retirement Housing Industry:
Retirement Housing Council, Conference.*

*Restructuring Troubled Retirement
Communities: Retirement Housing Council*

*Management/Budgeting in Long Term Care:
Retirement Housing Council Valuations of
Health Care Business: Florida Institute of
Certified Public Accountants.*

*Healthcare Business Valuation:
Florida Institute of Certified Public
Accountants*

*Feasibility/Market Selection for ALF/Long
Term Care Development: Retirement
Housing Council.*

*Valuation and Assessment of Health Care
Facilities - IAAO*

*Market Feasibility of CCRC and Rental
Retirement – Florida Hospital Association*

*Presenter - In-Home Telemonitoring:
A Case Study in Successful Implementation:
ICADI (International Conference on Aging,
Disability and Independence)*

Craig L. Smith, MAI

Smith-Parke and Company, Inc.

PUBLISHED ARTICLES AND QUOTATIONS

May 2007 – Texas Real Estate Business – “The Changing Face of Retirement Communities”

July 2007 – Southeast Real Estate Business – Senior Housing: “The New School For An Older Crowd”

November 2007 – NAIOP Real Estate Briefings – Medical Development: “Medical Office Development Continues to Rise”

April 2008 – Real Estate Finance -“Medical Office Development Continues to Rise as Aging Demographics Drive Demand for New Space”

March 2007 – Quoted - Orlando Business Journal — “Avalon Park Project to include senior apartments”

March 2007 – Quoted – Orlando Business Journal – “Not Your Grandpa’s Clubhouse”

August 2007 – Quoted – Washington Times – “Medical Offices on Rise In Area”

September 2007 – Quoted – The Arizona Republic – “Demand for Medical Office Rises as Population Grows, Ages”

Craig L. Smith, MAI

Smith-Parke and Company, Inc.

EXPERT IN FOLLOWING CASES

GRE Ocala, Inc. –v- Oakwood Nursing Center, Inc., Case No. 10-1656-CA-G; Circuit Court, Fifth Judicial Circuit Marion County, Florida.

Long Beach Medical Center, et al, US Bankruptcy Court Eastern District of New York. Case No. 14-705893

Summa Health System –v- Western Reserve Hospital Partners, LLC et al., Case No. CV-2015-02-0919, Court of Common Pleas, Summit County, Ohio

Santa Clara County Assessment Appeals Board, CC-Palo Alto APN-142-02-020-021

CCRC Propco/Brookdale Cypress Village -v- Duval County Property Appraiser PNR-167770-1005

United Church Homes and Services -v- NCDOT P#STP-0016(4)

Partnership dispute-Ambulatory Surgery Center Hillsborough County, FL

Citrus HMA LLC (Seven Rivers Hospital) -v- Citrus County Property Appraiser ID 17E17S31

Venice HMA LLC (Venice Hospital) -v- Sarasota County Property Appraiser ID 0429260017

Propco Brookdale West Boynton -v- Palm Beach County Property Appraiser ID 424515130020030

Bayfront Health (Bayfront Hospital) -v- Pinellas County Property Appraiser

Tenet Frisco LTD (Baylor Scott White Hospital) -v- Collin County TX Assessor

Columbia Medical Center of Plano (HCA Medical City Hospital) -v- Collin County TX Assessor

HCR Properties (3 Arden Courts) -v- Fairfax County VA Assessor

Valley National Bank -v- Inn at University Village

Partnership dispute-CCRC Phoenix AZ