

John L. Hoffer

- 1-91/ Present -President of John L. Hoffer, Inc., a personal service corporation engaged in expert witness testimony involving a breach of fiduciary duties, breach of trusts, conflicts of interest, violations of standards in the trust industry, etc.
- 6-94/3-96 -Founder, Member of the Board of Directors, President and CEO of Northern Indiana Trust Company, a pure trust company located in Fort Wayne, Indiana. The company was purchased by American National Trust & Investment Company of Muncie, Indiana with an unsolicited offer to become a wholly owned subsidiary of the Muncie Company.
- 1-91/6-94 -President of John L. Hoffer, Inc., a personal service corporation engaged in management consulting to the trust industry and serving as an expert witness in fiduciary litigation. A management consultant to a national corporation which provides mutual funds, software, brokerage services, custodian services and advice to the trust industry, and a consultant to bank trust departments, trust companies, banking associations, law firms and individual trustees. As a nationally recognized leader of the trust industry, he has spoken before thousands of trust officers and has been quoted in various banking and trust publications.
- 10-83/1-91 -Vice-President of MULTI-TRUST Division of Federated Securities Corp. a subsidiary of Federated Investors, Inc. Federated is a wholesaler of mutual funds to financial Institutions and during this time managed 52 billion dollars for 1,600 trust departments.
- Vice-President and MULTI-TRUST Division Manager, a newly created position in 1983, filled a position of national importance and duties were:
- The liaison person between the Trust Industry and Federated.
 - Company spokesman, speaking at State Trust Conventions, other Trust Banking Groups and before the Board of Directors of Banks.
 - Internal consultant to develop new product lines.
 - Consultant to trust departments.
 - The Mission of this position was to move Federated from primarily a provider of short term money funds to offering a whole “family of funds” (MULTI-TRUST) to the trust industry. In 1983 Federated managed 300 Million in the family of funds category And in December of 1990 managed 6.3 Billion dollars in the MULTI-TRUST category.

- 4-81/10-83 -First National Bank of Ohio, Akron, Ohio, (now First Merit Corp.) Senior Vice-President and Senior Trust Officer, Manager of a 1.7 Billion dollar trust department, member of trust committee, member of executive committee of the bank. Managed 77 people. Mission- streamline an archaic organization and improve profitability and the image of the trust department.
- 4-76/4-81 -Lincoln National Bank, Fort Wayne, IN., (now Bank of America) Senior Vice-President and Senior Trust Officer, Manager of a 500 Million dollar trust department, member of trust committee, member of executive committee of the bank. Managed 54 people. Mission-return the department to quality and profitability.
- 12-71/4-76 -Kanawah Valley Bank (now BB&T) Charleston, W. Va. Senior Vice-President and Senior Trust Officer, Manager of 200 Million dollar trust department, Chairman of trust committee, member of executive committee of the bank. Managed 34 people. Mission-retail the trust department and achieve profitability for the first time in the history of the bank.
- 9-69/12-71 -First Bank & Trust Co. (now First Source Bank) South Bend IN. Assistant Vice-President and Trust Officer, Probate and Trust Administration.
- 12-65/9-69 -Commercial National Bank, Peoria, IL. (now National City) Trust Officer, Probate and Trust Administration and Marketing.
- 11-63/12-65 -Security Pacific National Bank, Los Angeles (merged with Bank of America) Assistant Trust Officer, Trust Administration.
- 7-62/11-63 -First Bank & Trust Co, South Bend, IN. (Now First Source Bank) Trust Administrator.
- 6-61/7-62 -Schindler, Van Tilbury and Kramer, Mishawaka, IN. Attorney.
- 9-58/6-61 -Notre Dame Law School J.D. 1961. Moot Court Finalist.
- 5-55/9-58 -U.S. Navy – Officer and a Gentleman, Nuclear Bombardier/ Navigator - Heavy Attack Jet Bomber Squadron. Two over-seas Cruises aboard U.S.S. Forrestal.
- 9-50/1-55 -St. Edward’s University, Austin, Texas. B.S. Cum Laude, 1955.
- During my career I have been active in many business and civic activities too numerous to mention---some are outlined as follows:

-Member, Legislation Committee Indiana Bankers Association.
Met with banking regulators in Washington, DC to discuss
Banking issues in Indiana.

-Member, National Committee of the American Bar Association
for Trust-Related Matters.

-Member, Visitation Committee West Virginia Chamber of
Commerce. Conferred in Washington, DC on regular basis with
U.S. congressmen and senators on state-related issues.

-Chairman, Trust Divisions, Indiana and West Virginia Bankers
Association.

-Member, Executive Committee Ohio Trust Bankers Association.

-President, Estate Planning Council, Fort Wayne, IN.

-Instructor, Cannon Trust Schools.

-Instructor, Southern Trust School.

-Guest Lecturer, (repeatedly) at the Aspen Legal, Dental, Medical
Seminar.

-Guest Lecturer, Notre Dame Law School.

-Testified before the SEC as an expert witness on the trust
industry.

Personal:

Happily married 51 years to Dr. Jeanne Hoffer, retired Associate
Professor of Graduate Nursing and Assistant Dean, University
of Akron, Consultant, Chairman of the Accreditation Committee
of the Transcultural Nursing Society, currently Online Faculty
member University of Phoenix.

Children – John, Jr., Attorney, Mukilteo, WA.
James, President & CEO, James L. Hoffer and Associates.
Consulting Engineers, West Bloomfield, MI.
Joseph, Attorney, Cleveland, TN.
Jerome, Attorney, Cleveland. TN.

Hobbies: working, reading, tennis, golf, travel, exercising,
Bicycling, swimming.

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