

Matthew P. Terrace
TERRACE, PICONE LEE REALTORS
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Appendix 1
CURRICULUM VITAE

EMPLOYMENT

1961 – 1965: United States Navy

1965 (6 mos.): Eli Titelbaum Real Estate, Waldwick, NJ. Sales Associate

1966 – 1968: Howell & Waldron Real Estate, Ridgewood, NJ. Sales Associate

1969 – 1970: Robert Gunster Real Estate, Glen Rock, NJ, Sales Associate

1970 to 1983: Terrace Realty Inc. (23 Office) throughout NJ. & NY. Broker/Sales

Company purchased by Schlott Realty

1983 (7 mos): Richard Schlott Realty. Broker/Sales Associate.

1984 – 1985: Picone Realty, Fort Lee, NJ. Broker

**1985 – Present: Terrace-Picone - Lee Realtors, Fort Lee, NJ. Broker Sales
Associate/Realtor**

LICENSURE/CERTIFICATIONS/DESIGNATIONS

New Jersey Real Estate Sale Associate License, 1965

New Jersey Real Estate Broker's License, 1969

Certified Professional Standards Procedures Instructor (NAR) 1988

Accredited Buyer Representative (ABR) Designation 2005

a) Elective course requirement – E (electronic) - Buyer.

N.J. Notary Public and Member of National Notary Association

PROFESSIONAL ASSOCIATION AND BOARD MEMBERSHIP

National:

**National Association of Realtors (NAR)
Real Estate Buyer's Agent Council (REBAC)**

State:

New Jersey Association of Realtors (NJAR)

Professional Standards Committee: 1987, 1988, 1989, 1990 through 2006
Vice Chairman, Professional Standards Committee: 1989, 1995
Chairman, Professional Standards Committee: 1990, 1996
Division Officer, Public Relations & Communications: 1991
Legal Affairs Committee, NJAR: 1999, 2000, 2001
First District Vice President
-Coordinate Presidents of Eight Realtor Boards (Counties of Hudson, Bergen and Passaic): 1991 through 1997
Executive Committee: 1991, 1992, 1996, 1997
American Arbitration Association Certificate for Realtor Mediator: 1993
Certified Professional Standards Procedures Instructor: Certified 1988

Northwest Bergen Board of Realtors

Board of Directors: 1975, 1976
Multiple Listing Service Committee: 1967, 1968

Pascack Valley Board of Realtors

1969 to 1974

Rockland County Board of Realtors (New York State)

1977 to 1980

Eastern Bergen County Board of Realtors (current member)

Multiple Listing Service Committee: [J.M.A.C.] 1988, 1989, 1990, 1992, 1997
Chairman, Multiple Listing Service Committee: 1991
Finance Committee: 1988, 1989, 1990, 1991
Chairman, Nominating Committee: 1991, 2005, 2006. Member 2000, 2002, 2004
Membership Committee: 1988, 1989, 1990, 1991
Chairman, Grievance Committee: 1986, 1987, 1988
Chairman, Professional Standards Committee: 1989, Vice Chair 1999
Mediator, Professional Standards Committee: 1991 through 1998, 2000 through 2007.
P.S. Committee Member: 1986 through 1989, 1991 through 1998, 2000 through 2007
Risk Management and License Law Committee Member: 2008
Second Vice President: 1988
First Vice President: 1989
Board President: 1990

Past President Director: 1992, 1993
Director: 1994, 1995, 1996
Chairman, Issues Mobilization Political Action Committee: 1994
N.J. Multiple Listings System By-Laws Committee: 1998
Realtor Political Action Committee: 1990, life member.

**(Active member of the Eastern Bergen County Board of Realtors and the New Jersey Multiple Listing System and New Jersey Association of Realtors and National Association of Realtors.
Currently list and sell properties to this day).**

Seminars

(At the request of New Jersey Association of Realtors and Other Groups and Associations)

“Realtor Procedures and Responsibilities to the Public, and Fellow Realtors in conducting business as a Realtor.” Laws of Agency, Code of Ethics and reducing Broker liability and law suits.

Oranges and Maplewood Board of Realtors
Greater Eastern Union Board of Realtors
Meadowlands Board of Realtors
Monmouth County Board of Realtors
Middlesex County Board of Realtors
Eastern Bergen County Board of Realtors
Morris County Board of Realtors
Hudson County Board of Realtors
Passaic County Board of Realtors
Warren County Board of Realtors
Eastern Regional Century 21 Council

Professional Standards Seminar at State Convention for Members Only

Responsibilities of a Realtor to the NAR “Code of Ethics”: 1988, 1989, 1990, 1991

Professional Standards Seminars

Was given two or three times each year as requested (past Chairman) and is a local member of the Professional Standards Committee and was a committee member (and twice chairman) of State Association till 2007.

Instructing on Ethics and Arbitration Procedures and roll playing hypothetical cases for possible Ethics Infractions and Arbitration Awards: 1987 to Present.

In 2004 conducted three round table sessions on “reducing liability and lawsuits for Realtors”

State and Local Mediator and trainer.

New Jersey Association of Realtors: 1987 to 2007, local to present

Arbitrator:

1993: Commission Dispute, Citizens 1st National Bank and the Listing Brokerage.

2007: Commission Dispute Between two agents from Prominent Properties, Inc

Ethics

5/2007: Ethics hearing – Passaic County Board of Realtors – Counsel to defendant.
In the case of Preakness Realty v. ERA A. J. Cali Real Estate

New Jersey Association of Realtors (NJAR)

Presided as Chairman and Member of the State Association (NJAR) for Hearings and Appeals on Arbitration and Ethics Cases.

Instructor

New Jersey Real Estate License Instructor: 1980 -1983 & 1989-1993

Expert Witness/Consultant

Starr v. Murphy B.H&G. and Liberty 100, started in 1994, settled 1996

Parker v. Riot, settled 1997

The Fishery Condo Assoc. v. Thomas Enterprises/Prud. Zak, settled 1996

Jones v. Pina and Hubler Realty, settled 1998 – Manning, Esq.

Morgan v. Crane & Abbott & Caserta Real Estate, settled 1998

Maitland v. C.B. Schlott and Prudential, settled 1999

Flohs v. Weichert Realtors & Key Agency Real Estate, settled 1999

Lim v. Ponsi/C21 Performance Realty, settled 1999

David v. ReMax of Flemington, Calvert, and Coldwell Banker, settled 2000

Clendaniel v. ReMax Leading Edge Realty/Weichert Realtors, settled 2000

Dixon v. Lattimer Realty, settled 2000

Condemi v. Prudential Merendino Realty, (P) settled 2000

Alessandrini v. Sunrise Communities, II, Inc., settled 2001

Bogdanos v. Coldwell Banker, Losquados, settled 2002

Renaissance Properties v. Loewenthal, ReMax 1st Realty, settled 2001

Gibbs v. Guzman Realty & Alarcon Esq.

Murlea, Inc./Silk v. B.W. Investment Group/Wolf Brothers Steel-settled

Riccelli v. Lattimer,

Stolarz v. 1-Housmaster, C-21 J.J. Laufer, Jacobson Realty-settled
Jean-Phillippe v. C-21 Turi/Diaz, settled 2002
Valentine v. Burgdorff Realty, settled 2003
Cantena v. Atlantic Bank of New York, settled 2003
Mobilio/Mann v. Weichert Realtors, settled 2004-on appeal – 8-16-06 notified
Peragine v. Petro Heating, settled 2003
Torres v. Harrison, Costanza & Providence R.E. d/b/a Century 21 Costanza & Providence
R.E. Agency, Inc. and Central Title Agency, settled 2004
Parcels v. Masterson v. Coldwell Banker, Caldwell, Citran & Associates, Judy Hirshburg
and Lynne Mortimer-settled 04
**Olving v. Smith-settled 2-04 Wm E. Meyer,Esq. (Took to Court to collect Fees.)
Leventhal v. Geller & Weichert Realtors, settled 2005
**Johnson v. Edward J. Naughton, Esq. & J. Dacosta, Home Port Agency-Hartman, ESQ
Patel v. Roy Scott, ReMax Village Square and ReMax of NJ- M. Slowinski, Esq.-settled
Hall v. Nilson Realty – D. Katich, Esq. – settled 10/05
Basso v. Coldwell Banker and Weichert Realtors. Francis Riley ESQ settled5/05
Perez v. Biazzo/Weichert/Beckley/Prudential/Hurley – C. Riley, Esq.-settled 11/05
Love v. Luca, et al (Attny-Cuneo) – Settled 12-21-05
Ramundo v. Hall R.E. (Attorney - J. Passantino for D)- settled 3-06
Barrett v. Century 21 Worden & Green – Montano, ESQ. settled 9-05
Stromko v. ReMax Tri County, Harris, ESQ.
Tkatschenko v. Tull Realty – Zonies, ESQ.
Clancy v. Weidel Realty, Suzanne Weingart – Rzemieniemi, ESQ.
Asmad v. Costa, ReMax Fortune and Prudential Elia. –Mayerovic,Esq. settled 6/06
Crist v. ReMax, Inc.,Deardorff Realty,Inc.- Killino, ESQ. State of Pa.settled 10-07
Matthew Calder v. Travelers, Burgdorf Realtors-ERA – Feldman, ESQ-settled-8/06.
Vessilo v. Regenye v. Weichert Realtors. - Anthony Malanga, ESQ.
Caine v. Corrado & RKM Inspection Services. - Edward M. Colligan, ESQ.Settled
Robinson v. Coldwell Banker, Bonnie Baird, et al. – F.Riley, Esq.-settled
Rhoades/Malone v. Duffield Realty – Edward Ramsay – Charles Riley, Esq.
Ross v. The Estate of Jerome M. Torsney – Brian Convery Esq.settled 9-06
Wilson v. Campbell Barber R. E. – Ian Sirota, Esq. settled 10-7-05
Curbelo v. Hedges – Remax 1st Choice – C. Riley, esq. settled 1-07
Tribble v. Mytelka-Coldwell Banker – M. Conlan, Esq.-settled
Krupinski v. Weichert – Coldwell Banker – Ab-con Termite – A.Oakley, ESQ.-settled
Szapljaj v. ReMax Llewellyn Realtors and Enrique Salerno – K. Harris ESQ.-06
Gendron v. Northwest District Board of Trustees of the NJ Methodist Church, C 21 and
Weidel Realty – Stephen Gertler, ESQ.-06.
Chase Manhattan Bank v. M. Hutnick & M. Hutnick v. Edward McDonough – Ryan
Realty – Jack Maloof, ESQ. -06 – settled 1/06
Morris – Mack Morris Realty v. J. & A. International Corporation – Douglas Katich,
ESQ. 1-06
Cohen v. Steggles, Liberty Realty, Castle Point Realty – Handwerker, Esq- 2-06
Estate of Liptak v. Weichert Realtors- Ronald M. Fraioli, Esq.- 3-06.-settled 2007
Calella vs. Burgdorff – Coldwell Banker – Heather Korsgaard, Esq. 3-06,settled4/07
Steinbauer vs. ReMax- Robert B. Nussbaum, Esq. 3-06-settled 9-06
Clayton & Clayton R.E. vs. 431 Corp – t/a B & K Real Estate – E.F. Liston, JR. Esq.
3/06 settled-9/06

Schaffer vs. Mary Allan Realty – K. Oates-Nies – 4-06-(D) settled -8-18-06
Jackson vs. Rosenberg/Fox & Lazo – Clifford L. Van Syoc, Esq.(P)-9/06
Moffa v. Joe Connell Realty – (D) James Passantino,Esq. 10-06. settled
Daly’s Sportsmen Bar v. Sandone Realty- Dennis Crawford, Esq (P) 10-06-no longer
being pursued by attorney 5-17-07
Stern v. Pulte Homes – Robert Nussbaum, Esq. 12/06
New Jersey Equities v. Dollar Store & Coldwell Banker-T.McKeown,Esq. 1/07
Maria Stoecker v. Unicasa Frontier-Echevarria, et al. – K. Rosellini, Esq. 2-07
Mita v. Monihan Realty, Inc. – C. Leheny, Esq. (P) -2-07
Orlando v. ReMax, McColgan – C. Riley, Esq. (P) 3-07
Perozzi v. C-21 Alliance Realty – N. Seigel, Esq. (D) -4-07 settled 1/08
Wei v. Lee/ReMax Fortune – C. Ballas, Esq. (P) 4-07-settled-5/08
Van Loon v. Weichert Realtors v. Fishman – Wm. O’Connor, Jr. (D) – 5-07
Premiums & Specialties v. CB Richard Ellis commercial RE- (P) Matt Wait, ESQ.
Tortorelli v. Weichert Realtors/J. Tapper (D) –Barry J. Wendt, Esq. 6/2007-arbitration
found Weichert not liable. 7-25-07 settled (consultant)
Fermaglich v. Lojeta, et al. (P) Keith Harris, Esq. 8/07
Be Berry vs. Strong Tower & C-21 Main Street Realty, Inc. (P)-D. De Berry, Esq.9-07
Thonet v. Weichert Realtors, et al. – Christopher Hager, Esq. (P) 10-07
Neighbour v. Coldwell Banker &Weichert Realtors, Lori Patrick, Esq.(P) 10/07
Lasso v. Santos Construction – Christopher Bally, Esq. (D) 10-07
Hollowbrook Homes v. Weichert Realtors – Mark Clemente, Esq. (P) 10-07
Goag v. Weichert Realtors – Barry J. Wendt, Esq. (D) 10-07
Hoffman & Colona v. CB Elite RLtrs, et al –Nicholas J. Gambino, Esq. (P) 12/07.
Nathan Greenberger Assoc. v. Walter S. Gundel – Michael L Lubin, Esq. (D) 12/07.
Gina Louie v CB & Gloria Nilson GMAC R.E. - Vincent P. Manning, Esq. (P) 12/07.
Michell v. Tremont Realty, Inc. – Steven Passarella, Esq. (P) 12/07.
Smagacz v. Bill Abele Realty & Schneider R.E.-(P) John Trimble,Esq. 12/07
Broad v. ReMax at Barnegat Bay, LLC – (D) Timothy Galanaugh, Esq. 2/08
Charles Koory, et al v. Jurgen Eichler and Weichert Realtors (P) Thomas Russomano,
Esq. 3/08
Castelli v. Canter, et als (P) Leonard A Weitzman, Esq. L.L.C. 4/08
Sampson v. SA&M Realty- D/B/A Prominent Properties – Anthony L. Russo,Esq.(D)

5-05-08

Matthew P. Terrace Real Estate Expert Services, L. L. C.