

CURRICULUM VITA
LANCE R. FOSTER, CPP, CFE

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CURRENT

1991-Present: Lance R. Foster, CPP (Certified Protection Professional), CFE (Certified Fraud Examiner) is the founder and chief executive of Security Associates, Inc. Security Associates, Inc. is non-product affiliated and provides security consulting services to commercial establishments and public institutions, and to law firms as a litigation consultant/expert witness in lawsuits alleging negligent/inadequate security. Services include:

Security Management Consultation

Loss Prevention Programs

Security Surveys (Physical & Procedural)

Policy Development

Litigation Avoidance Programs

Workplace Violence Prevention

Litigation Consultation/Testimony

Fraud Examinations

EMPLOYMENT HISTORY

1983-1991: Vice President/Corporate Security Manager, Florida Federal Savings Bank, St. Petersburg, FL. Managed a 30-person department responsible for the protection of all corporate assets and 1700 employees dispersed statewide. This included providing physical security, investigative services and computer security. Wrote policies and procedures in compliance with federal regulations and industry standards. Conducted crime foreseeability analyses and site surveys for locations where customer and employee safety were concerns. Reduced check fraud losses 70% over a three-year period. Established the first data security program to include staffing and policy implementation.

1971-1983: Deputy Sheriff, Hillsborough County Sheriff's Office, Tampa, FL. Detective with assignments in burglary, auto theft and crimes against persons.

1967-1971: Intelligence Officer, U.S. Air Force. Trained in air intelligence and the collection of intelligence through the use of human resources.

1971-1994: U.S. Air Force Reserves (retired as a Lieutenant Colonel). Assignments in intelligence and nuclear, biological and chemical warfare defense. Recalled to active duty for Operation Desert Storm.

EDUCATION & PROFESSIONAL TRAINING

Mr. Foster has a Bachelor of Science degree in Law Enforcement & Security from the University of Nebraska at Omaha (1967) and a Master's degree in Educational Administration from the University of Tampa (1979). He has received extensive professional training in such subjects as financial institution security, physical security, security guard management, security and auditing, analytical investigations, data security, and computer crime investigations.

PROFESSIONAL CERTIFICATION

Board certified as a Protection Professional (CPP) from the American Society for Industrial Security and as a Fraud Examiner (CFE) from the Association of Certified Fraud Examiners.

PROFESSIONAL AFFILIATIONS

Current:

International Association of Professional Security Consultants
American Society for Industrial Security (Past Chapter Chairman)
Association of Certified Fraud Examiners
American Society of Criminology
Hospitality Law Newsletter (Board of Advisors)

Past:

Financial Institutions Security Officers' Association (Past President)
Crime Stoppers of West Central Florida (Past President)
Greater Tampa Chamber of Commerce Community Security Task Force (speaker)

TEACHING EXPERIENCE

Mr. Foster is a former adjunct instructor at the University of Tampa and Florida Metropolitan College in the Criminal Justice Programs teaching courses in Criminalistics, Criminology, Criminal Justice Management and Computer Fraud. He has extensive experience presenting training programs in several security-related topics.

PUBLICATIONS

Articles:

"The Minefield of Bank Security", *Florida Banking*, 1992

"Don't Let Fraud Eat From Within", *Risk Management*, 1995

Chapters:

"Bank Security", *Premises Security and Liability-A Comprehensive Guide From the Experts*, 1997

PRESENTATIONS

January 1986-American Society for Industrial Security-Florida West Coast Chapter; Tampa, FL Subject-Bank Security

October 1987-Financial Institutions Security Officers' Association; St. Petersburg, FL Subject-Check Kiting

March 1995-American Society for Industrial Security-Chapter seminar; Clearwater, FL Subject-Inadequate/Negligent Security Litigation
March 1995-America's Community Bankers Annual Seminar; Philadelphia, PA Subjects-Cash Control and Morning Glory Robberies
April 1995-International Association of Professional Security Consultants Annual Conference, St. Petersburg Beach, FL Subject-Approach to Forensic Consulting
August 1997-Professional Education Systems, Inc. (continuing legal education for attorneys) Subject-The Role of the Security Expert
August 1999-Schutt, Humphries & Becker-Annual legal update for insurance claims adjusters and managers. Subject-The Security Expert
June 2001-Florida Liability Claims Conference-Annual conference for insurance defense attorneys and claims personnel. Subject-The Role of the Security Expert
August 2001-National Conference on Credit Union Fraud & Loss Prevention. Subject-Robbery (to include ATM and night depository customers and the potential for litigation)

AREAS OF EXPERTISE

Financial institutions
Apartments
Parking facilities
Guard operations
Retail stores
Convenience stores
Office buildings
Educational institutions
Restaurants
Hotel/motels
Lighting
ATMs/night depositories
Bars/lounges
Malls
Truck stops
Highway rest areas
Racetracks
Mobile home parks
Casinos
Cruise ships
Special events
Security equipment
Security management
Internal investigations
Fraud examinations