Fred E. Whittlesey

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206.780.5547 direct * 206.388.9068 wireless

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Professional Employment

September 2005 – Present **Compensation Venture Group** Bainbridge Island, WA

April 2003 – September 2005 **Aon Consulting/Radford Surveys** Seattle, WA/San Jose, CA

May 2002 – April 2003 **Whittlesey Consulting** Bainbridge Island, WA

August 2001 – May 2002 Amazon.com

Seattle, WA

June 2000 – August 2001 **Broadcom Corporation**

Irvine, CA

1991 - 2000

Compensation & Performance Management, Inc. Newport Beach, CA

1987 – 1991 **KPMG** Los Angeles, CA

1985 – 1987 **Mercer, Inc.** Los Angeles, CA

1984 – 1985 **Towers Perrin** Los Angeles, CA **Education**

UCLA Anderson Graduate School of Management

San Diego State University

Santa Clara University CEP Institute

WorldatWork (formerly American Compensation Association) **Principal** – lead portfolio of compensation-related advisory and data solutions including independent consulting practice, expert witness and litigation support, and roles with firms including PayScale, Inc. and The Integrity Institute.

Senior Vice President, Compensation Consulting – led Pacific Northwest practice and served as primary technical resource nationally; supported Survey development and eComp Data Services. Served clients nationwide.

Consultant/Advisor - consultant in executive compensation, cash and equity compensation design, quantification of HR; advisor to Equilar, Inc. and PayScale.com.

Director, Global Compensation - designed and managed all cash, incentive, sales incentive, and stock-based programs for 8,000 employees in 7 countries.

Director, Compensation/HR Technology - designed and managed all cash and stock-based compensation and HR technology programs for 2,800 employees in 10 countries; developed global option exchange-tender offer program.

Founding Principal of HR consulting firm - managed global client base with emphasis on executive compensation, stockbased compensation, and performance-based compensation strategy and design, employee surveys.

Senior Manager and Western Region Practice Leader - led Performance and Compensation Management consulting practice, including executive, incentive, and sales compensation, performance management, benefits surveys.

Consultant - led consulting practices in executive and incentive compensation, human resources planning and development, employee surveys, organization analysis.

Associate Consultant - performed consulting work on projects in executive, incentive, and sales compensation, salary management, job evaluation, recruiting and staffing strategy.

MBA, With Distinction, Beta Gamma Sigma Human Resources Management/Marketing

BA, Phi Beta Kappa, Magna Cum Laude Major: Industrial/Organizational Psychology

Minor: Business Administration

Certified Equity Professional (CEP) Certification

Certified Compensation Professional (CCP) Certification

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Professional Leadership Activities

Certified Equity Professional Institute

Santa Clara University

Advisory Board Chairman, 2003-2004 Advisory Board Member 1999-2005

Global Equity Organization

(www.globalequity.org)

Co-Founder Board of Directors Member 1999-2001

Chair-Elect 2000. Chief Financial Officer 1999-2001

National Association of Stock Plan Professionals

Founding Member Advisory Board Member 1994-1996

Task Force Member – CompensationStandards.com

WorldatWork

(formerly American Compensation Association)

Member of Content Advisory Panel, Branding Strategy Task

Force, CCP course content contributor

Academic Instruction

Instructor, 1996 - Present

"Accounting and Finance for HR Professionals"

"Principles of Executive Compensation"

Lecturer, 1997 - 2001

"Compensation Planning for Entrepreneurs"

Guest Lecturer, 1999 - 2001

"Remuneration Strategy as Competitive Advantage"

Instructor, 1997 - 1998

"Financial Aspects of HR Management"

"Performance Management"

WorldatWork

Certified Compensation Professional (CCP) Program Classroom instructor, virtual (webcast) instructor

UCLA Anderson Graduate School of Management Price Center for Entrepreneurial Studies Lecturer Management Development for Entrepreneurs Program

UCLA Anderson Graduate School of Management

MBA Program Lecturer Special Topic Course

UCLA Extension – Course Developer and Instructor Certificate in Human Resources Management Program

Managing for the 21st Century Program

Publications

The New Equity Compensation Roadmap: How Do We Get There From Here...And Where is "There"?

Expensing Stock Options: I Still Don't See Any

Elephants (Editorial)

WorldatWork Journal

WorldatWork WorkSpan: Viewpoint

Stock Option Expensing

(Online chat transcript and WorkSpan article)

Indexed Stock Options: A Solution to the Excessive

Pay Issue

WorldatWork Point/Counterpoint Chat

ACA News (American Compensation Association)

Changing Behavior in a Changing Workplace

Designing Shorter-Term Cash Incentive Programs

(book chapter)

Compensation and Benefits Management

Incentive Compensation in Employee Ownership Companies

(National Center for Employee Ownership)

The Future of Human Resources Management

ACA Journal (American Compensation Association)

Employee Ownership in Initial Public Offerings

(book chapter)

The Stock Options Book

(National Center for Employee Ownership)

Building a Workforce of Owners

(online magazine article)

Leading Companies (Foundation for Enterprise Development)

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Publications (continued)

Stock-Based Compensation in the Biotech Industry San Diego Business Journal

CEO Herb Kelleher Discusses Southwest Airlines'

People Culture (interview)

ACA Journal

Lessons in Employee Ownership: The Airline

Industry

ACA Journal

Expanding the Phantom Stock Concept Compensation and Benefits Review

Human Resource Strategies for Exiting the

Recession

Journal of Compensation and Benefits

Ten Common Compensation Mistakes Compensation and Benefits Review

Managing Compensation to Improve Cash Flow Journal of Compensation and Benefits

Presentations at Annual Conferences

WorldatWork Revisiting Ownership without Stock-Based Plans

(formerly American Compensation Assn.) Total Rewards Professionals in a Changing Environment

Changing Behavior in the Wealth Economy Expanding the Phantom Stock Concept What Motivates and Demotivates Employees

National Association of Stock Plan Professionals Opening Keynote Address, 1996 Annual Conference

Performance-Based Stock Plans: Concepts and Case Studies Designing Stock Plans: Getting it Right the First Time

Stock Plan Terminology and Concepts

Global Equity Organization The New Share Plan Metrics (June 2005)

What the Market Data Really Tells Us Upheaval in Global Stock Plan Design Extreme Employee Ownership: Case Study Equity-Based Compensation in the New Economy

National Center for Employee Ownership Rethinking Stock Option Design

Communicating Stock Option Plans

Designing and Implementing Broad-Based Stock Option Plans

Gainsharing, Profit Sharing, and Short-Term Incentives

Employee Ownership and the Internet

Foundation for Enterprise Development Case Study: Extreme Employee Ownership

Building a Workforce of Owners: Restructuring Strategy

Designing Performance-Based Stock Programs

Other Presentations

American Bar Association Mid-South Compensation Association
American Society for Training and Development Northwest Compensation Forum

Bay Area Compensation Association

Orange County Compensation and Benefits Association

Entrepreneur Network's Entrepreneur University
E-Trade Business Solutions Annual Conference
Orange County Public Company Forum
Rocky Mountain Compensation Association

European Center for Employee Ownership (Davos) Seattle University MBA Program

Human Resources Magazine (Istanbul) The Conference Board

ISCEBS Annual Conference Transcentive/Computershare "Free Smarts" Webcast series

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