

EXHIBIT "A"
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OBJECTIVE

Telecommunications expertise provided in the following areas:

- a. Independent commercial telecommunications consulting,
- b. Telecommunications-related insurance claim investigations,
- c. Consulting and testifying expert witness services.

DESCRIPTION

Corporate telecommunications consulting services provided to clients throughout North America and Europe. Consulting services include evaluations of existing products, services and usage; and subsequent recommendations to improve inter and intra company communications, while reducing associated costs.

Retained directly by insurance companies and/or adjusters to evaluate loss claims related to telecommunications (voice/data) products and services.

Internationally recognized, and qualified, as an expert in a wide area of telecommunications matters. Serves as an expert for both plaintiffs and defendants in litigation and/or contractual disputes. Also provides services as an arbitrator or mediator in telecommunications disputes.

CAREER EMPLOYMENT

- Wisconsin Telephone Company (Ameritech; SBC), 1963-1977
Craft, Technical and Supervisory positions
- Continental Telephone company (CONTEL; GTE; Verizon), 1977-1984
Upper level management positions
- TeleCom Management Associates, 1984-present
Company president, telecommunications consultant and expert

PROFESSIONAL SKILLS

**** WISCONSIN TELEPHONE COMPANY ****

Personal experience in the following telephony disciplines:

Local Central Office Switching	Aerial/Buried Wire and Cable
Toll Central Office Switching	Carrier
Supplies	Special Services
Local Test Centers	Training
Toll Test Centers	Safety
Outside Plant (Cable, Wire, Poles)	Security
Mobile Phones	Installation
Microwave	Repair
Data	PBX/PABX
Service Centers	Key Systems
Damage Claims/Investigations	Operator Services
Trouble Report Analysis	Productivity Standards
Coin Telephones	Paging
Cable Splicing	Customer Service
Dispatch Control	Emergency Service Restoral
POTUS(President of the United States) Service	

**** CONTINENTAL TELEPHONE COMPANY ****

Recruited by CONTEL to apply all skills acquired at Wisconsin Telephone Company in the capacity of Service Administrator for a fourteen(14) state area. Reporting directly to company president, responsible for all telephone services provided in Midwest Region, and to upgrade CONTEL operations to Bell System and other industry standards.

Additional responsibilities included monitoring and improving telephone services to meet standards established by individual state regulatory agencies. Company representative responsible for testifying at state regulatory hearings as to the quality of service provided within each state.

While at CONTEL, acquired skills in the following additional areas of responsibility:

Business Offices
Rate Cases
Motor Vehicles
Centralized Testing
Deregulation Procedures
Billing

Telephone Directories
Contractor Services
Marketing
Cable Test Acceptance
Division of Revenues
Internal Audits

**** TELECOM MANAGEMENT ASSOCIATES ****

Coincident with Judge Greene's consent decree, resulting in the divestiture of AT&T/Bell, established TeleCom Management Associates as a telecommunications consulting resource for commercial clients.

Since 1984, provided telecommunication consulting services on an international basis. Consulting services included the following aspects:

Premise Equipment(PBX, Key Systems)
Voice/Data Networking
Toll Services
Local Services
Disaster Recovery
Install/Maintenance Procedures

Telecom Administration
Telephone Etiquette
Vendor Negotiation and RFPs
Billing Audits
Messaging Systems
Call Centers

Since 1986, have assisted insurance companies, and insurance adjusting firms, with client claims and litigation that involved telecommunications equipment, services and/or personnel.

With extensive and diversified credentials in the telecommunications industry, have been qualified as an expert in the industry by numerous venues, both nation-wide and internationally. Provide both technical and testifying expert services, as assistant to both plaintiff and defendant counsel, in all legal issues, including contractual disputes, service issues, trial work on all levels. Also provide expert services in arbitration and/or mediation matters.

PROFESSIONAL EXPERIENCE

Uniquely diversified telephony industry experience in virtually all aspects of telephone company service provisioning and operations.

Craft (hourly/technical) experience at Wisconsin Telephone Company included various positions in both inside (Central Office, Test Centers, Service Centers, etc...) and outside (Installation, Repair, Premise Equipment, etc..) and supervisory experience at Wisconsin Telephone Company. Considered a specialist in Test Centers, Service Centers, Analysis, Switching. Supervisory positions included test centers, outside plant operations (install, repair, cable, wire, poles), central offices (switching). Led several major projects, including coin phone trouble analysis for Bell System, security projects, developed training courses, special services expert.

Conducted several specialized, unique telecommunications projects while at CONTEL. Inspected, assessed and evaluated entire telephone companies under consideration for acquisition. Inspected, assessed and evaluated entire state telephone company operations in preparation for regulatory hearing testimony. Conducted rate case implementation. Coordinated telephone directory consolidations. Conducted corporate acquisition and conversion of acquisition companies. Conducted corporate marketing campaigns.

As consultant, provided corporate telecommunications consulting services to Fortune 500 Companies, including General Motors, Harmon-Motive, Holiday Inns. Recognized international telecommunications consultant to European companies, including AVL (Graz, Austria), Bosch (Munich, Germany).

Provided technical and testifying in several telecommunications litigation matters, including:

AT&T v. Excel Communications-----Toll (long distance service) and patent infringement.

Jasiak v. Bell Canada-----Property damage from telephone wiring

U. S. Phone Manufacturing v. Puerto Rico Telephone Co.-----Contractual dispute concerning telephone equipment.

State of Iowa v. Cataldo-----Cell phone service.

Cook v. Wisconsin Telephone Co-----Personal injury from telephone wire.

White v. Valley Telephone Co.-----Telephone monitoring.

Chubb Insurance v. Cincinnati Gas and Electric----Cable installation issues.

Public Utilities Commission of Ohio v. Cincinnati Bell----Service quality.

Rivera v. Connecticut Light and Power----**Electrocution**---Safety

Dugan v. Fujitsu----- “911” service-----installation practices.

Horkey v. Telecom USA Publishing-----Telephone directories

Fisher v. South Central Bell-----Coin telephone/personal injury

Southwestern Bell V. Texas Sterling-----Underground cable damage

Windle v. Ohio Bell-----Personal injury from telco wiring.

Jeffrey Wolf v. Harvard Collection----Telephone call records.

SEC v. HAPP----Insider trading/telephone calls.

Shadow Plastics v. National Fire Insurance----Fax transmission.

David Horne v. BellSouth---Telephone pole

Investigated and opined on insurance claim matters relating to telecommunications, including cases similar to a bank building explosion caused by natural gas penetrating the building from an entrance cable hole placed by the telephone company from the manhole to the building.

Evaluated claims associated with natural disasters, including floods, hurricanes, explosions, etc.....

ADDITIONAL INFORMATION

Published numerous articles and publications, including “*Information Age*”, topical articles for various publications such as *The Indianapolis Business Journal*, and consulted by writers for various trade publications.

Company representative speaker for WTC and CONTEL on numerous telecommunications topics and issues. Addressed numerous groups, including industry associations.

Member of various professional organizations, including National Forensic Center, Society of Telecommunications Consultants, USITA. Contributing member of Society of Industry Leaders for Telecommunications.

REFERENCES

Available upon request.

DATE:



BY: