

Abbey Realty Advisors

Real Property Appraisers & Consultants

Kern G. Slucter, MAI

CURRICULUM VITAE – KERN G. SLUCTER, MAI

PROFESSIONAL RECOGNITION AND DESIGNATIONS:

MAI – Appraisal Institute, Designation #12162

ASA – Accredited Senior Appraiser – Real Property Urban, American Society of Appraisers

GAA – General Accredited Appraiser #17, National Association of Realtors

C-CREC – National Association of Real Estate Consultants

Certified USPAP Instructor – #10570 Appraisal Qualifications Board of the Appraisal Foundation

EDUCATION:

BBA – Business Management – Northwood University, Midland, Michigan

AA – Associates in Business – Real Estate, Lansing Community College, Lansing, Michigan

Masters of Science Candidate – Real Estate Appraisal, University of St. Thomas, Minneapolis, Minnesota

Michigan State University – Course: Building Construction and Land Development

University of Michigan – Course: Real Estate I

Lansing Community College – Real Estate, Certificate of Achievement:

Real Estate Finance

Real Estate Law

Real Estate II

Residential Construction & Inspection

Real Estate Property Management

Real Estate Investment & Taxation

Appraisal Institute – Courses & Seminars: (Formerly American Institute of Real Estate Appraisers)

Real Estate Appraisal Principles, 2-28-88 to 3-5-88;

University of Georgia at Athens, GA*

Residential Valuation, 3-6-88 to 3-12-88;

University of Georgia at Athens, GA*

Standards of Professional Practice, 8-20-89 to 8-24-89;

Michigan State University, East Lansing, MI*

Real Estate Appraisal Procedures, 3-26-90 to 4-1-90;

Ohio State University, Columbus, OH*

Income Capitalization Theory & Techniques – Course A, 8-12-90 to 8-18-90;

Ohio State University, Columbus, OH*

Income Capitalization Theory & Techniques – Course B, 8-19-90 to 8-25-90;

Ohio State University, Columbus, OH*

Rates, Ratios & Reasonableness – Seminar, 10-16-90;

Frankenmuth, MI

Case Studies in Real Estate Valuation, 9-8-91 to 9-14-91;

University of Texas at Austin, TX*

Report Writing and Valuation Analysis, 9-15-91 to 9-21-91;

University of Texas at Austin, TX*

Hotel & Motel Valuation – Seminar, 5-9-92;

East Lansing, MI

Highest & Best Use and Market Studies – Course 520, 2-21-93 to 2-27-93;
Arizona State University, Tempe, AZ*

Americans With Disability Act (ADA) – Seminar, 4-20-93;
Lansing, MI

Uniform Residential Appraisal Report Form – Seminar, 11-12-93;
Okemos, MI

Advanced Capitalization – Course 510, 2-20-94 to 2-26-94;
Dallas, TX

Comparative Residential & Commercial Construction – As It Relates to Appraisers – Seminar,
3-2-94; *Okemos, MI*

Appraisal Office Management, Maximizing the Value of an Appraisal Practice – Seminar,
6-29-94; *Indianapolis, IN*

Appraisal of Retail Properties – Seminar, 1-23-95;
Rosemont, IL

Understanding Limited Appraisals and Reporting Options-General – Seminar, 7-5-94;
Troy, MI

Uniform Standards of Professional Appraisal Practice – Part A, 10-21-94 to 10-21-94;
Troy, MI

Uniform Standards of Professional Appraisal Practice – Part B, 4-15-94 to 4-16-94;
Novi, MI

Advanced Sales Comparison & Cost Approaches – Course 530, 5-28-95 to 6-3-95;
Boulder, CO

Data Confirmation and Verification Methods – Seminar, 9-21-95;
Mt. Pleasant, MI

The High-Tech Appraisal Office – Seminar, 6-28-96;
Indianapolis, IN

The Internet and Appraising – Seminar, 6-29-96;
Indianapolis, IN

Non-Residential Demonstration Appraisal Report Writing – Seminar, 8-8-98 to 8-9-98;
Seattle, WA

Serving the Client: Approach & Use of the Streamlined Appraisal Professional – Seminar,
10-11-00; *Okemos, MI*

Geographic Information Systems – Seminar, 05-11-01;
Okemos, MI

The Scope of Work: Expanding Your Range of Services – Seminar, 2-2-04;
Okemos, MI

*indicates Appraisal Institute courses offered at these university locations or through the university extension

The Appraisal Foundation – Courses & Seminars:

1997 USPAP Update Session – Seminar, 11-16-96
Charlotte, NC

Instructor Training Session – Seminar, 11-17-96
Charlotte, NC

2000 USPAP Update Session – Seminar, 2-5-00
Chicago, IL

2002 USPAP Instructor Certification Course – Seminar, 11-1-02 to 11-3-02
Dallas, TX

AQB Certified USPAP Instructor #10570 – 11/27/02

2004 USPAP Update for Instructors and Regulators, 11-22-03
Chicago, IL

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The American Society of Farm Managers and Rural Appraisers – Seminars:

Conservation Easements – Seminar, 7-9-00 to 7-10-00;
Las Vegas, NV

American Society of Appraisers – Courses & Seminars:

Introduction to Business Valuation – BV201, 1-7-93 to 1-10-93;
Atlanta, GA

Marshall Valuation Service

Commercial & Residential Segregated Cost Seminar

Howard & Howard Attorneys P.C. – Seminar

Eminent Domain Seminar 2003 – Seminar, 5-14-03;
Bloomfield Hills, MI

Mid-Michigan Chapter of the Appraisal Institute – Seminars

Michigan Law – Seminar, 10-28-03;
East Lansing, MI

Appraisal Independence – What Appraisers and Bankers Need to Know to Comply with New Regulatory Guidelines and Procedures – Teleseminar, 2-24-04;
Lansing, MI

University of St. Thomas – Courses

Legal Issues in Valuation – Course, 1-21-03 to 1-24-03;
Minneapolis, MN

Statistical Analysis for Real Estate Appraisal – Course, 8-11-03 to 8-15-03;
Minneapolis, MN

Urban Land Economics – Course, 8-18-03 to 8-22-03;
Minneapolis, MN

Advanced Topics in Real Estate Appraisal – Course, 1-26-04 to 1-30-04;
Minneapolis, MN

Urban Land Institute

Basic Real Estate Development – Seminar, 10-15-01 to 10-16-01;
Washington, D.C.

Craig Harrington, SRA – Seminars:

Inspection Liability: Due Diligence for Residential Appraiser – Seminar, 4-25-2000;
Lansing, MI

Counting the Cost: Creative Techniques Using Marshall & Swift – Seminar, 4-25-2000;
Lansing, MI

Cross-Examination of USPAP 2000 – Seminar, 4-26-2000;
Lansing, MI

Residential Consulting – Seminar, 10-10-2000;
Lansing, MI

When Good Houses Go Bad – Understanding & Evaluating Sick House Syndrome – Seminar, 5-9-02;
Lansing, MI

Valuation 2000 Conference – Seminars:

Urban Analysis – Seminar, 7-11-00;

Easement Valuation – Seminar, 7-11-00;

Land Investment in the 21st Century – Seminar, 7-13-00;

The Effect of E-Commerce on Real Estate Value – Seminar, 7-13-00;
Las Vegas, NV

Ted Whitmer, MAI – Workshop

Comprehensive Appraisal Workshop, 07-19-01 to 07-22-01,
Tampa, FL

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LICENSES:

Licensed by the State of Michigan, Department of Labor & Economic Growth, Bureau of Occupational Regulation
Board of Real Estate Appraisers: Certified General Real Estate Appraiser 1991-Present #1201000009
Board of Real Estate Brokers & Salesmen: Salesman 1973-1978
Broker's 1987-Present #6501-106842
Residential Builders Board 1994-Present #2101121947
Licensed by the State of Indiana, Indiana Professional Licensing Agency
Certified General Real Estate Appraiser 1993-1995 #CG49400018

MEMBERSHIPS AND AFFILIATIONS:

Appraisal Institute – MAI Designated Member
Appraisal Institute – Mid-Michigan Chapter, Board of Directors 1997-Present
Appraisal Institute – Mid-Michigan Chapter, Treasurer 2002-2003, Vice President 2004
American Society of Appraisers – Accredited Senior Appraiser (ASA) Real Property Urban
American Society of Appraisers – Greater Michigan Chapter, Chapter Secretary 1994-1995,
Treasurer 1995-1996, Vice President 1996-1997, President 1997-1998
Elected to ASA National Real Property Committee 2002-2005
Urban Land Institute – Associate Member
Certified HUD/FHA Fee Panel Appraiser 1990-1996
Approved MDOT Fee Appraiser
Approved MDOT Review Appraiser
Real Estate Educators Association 1994-Present
Greater Lansing Board of REALTORS® – Designated REALTOR®
Member, Multiple Listing Service
Served on the Following Greater Lansing Board of REALTORS® Committee's:
Appraisers, Education, Government Affairs, Legislative Affairs, Speakers Bureau
As Chairman: Grievance, Professional Conduct, LANPAC, RPAC
Elected to the Board of Directors 1994-1996
Detroit Area Commercial Board of Realtors
Michigan Association of REALTORS®
National Association of REALTORS®, Appraisal Section, Awarded GAA Designation #17
REALTOR Active in Politics (RAP Award)
Ypsilanti Jaycee's, Board of Directors 1972
Delta Township Bicentennial Commission, Chairman 1976
Windsor Charter Township Planning Commission 1998-2003
Windsor Charter Township Trustee 2003-Present

TEACHING AND ACADEMIC EXPERIENCE:

Certified Uniform Standards of Professional Appraisal Practice Instructor – Appraisal Foundation, 2002 to Present
Lansing Community College – Faculty Advisory Committee for Real Estate & Assessment
Administration, 1994-1998
Principal Appraisal Instructor for Holloway's Real Estate Institute, 1992-1993
Instructor: Appraisal 1, Appraisal 2 and Uniform Standards of Professional Appraisal Practice
Graduate: National Association of REALTORS®, Instructors Training Institute, 2-9-97
USPAP Instructor:
American Real Estate & Appraisal Institute, 2003
Middleton Training, 2002 – Present
President & Director of Education, Agnes Gannon Real Estate Academy, 2003

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RELATED EXPERIENCE:

Residential and Commercial Remodeling and Renovation Contractor
Construction Materials Specifier
Energy Management Systems Contractor
Expert Testimony on Real Estate Matters in Clinton, Eaton, Ingham and Kent County Circuit Courts,
Various District Courts & U.S. Bankruptcy Court

INDEPENDENT APPRAISAL & CONSULTING SERVICES INVOLVING:

Governmental Acquisition	Industrial Properties
Condemnation	Warehouse Properties
General Service Administration Lease Study	Mixed Use Properties
Easement Valuations	Special Purpose Properties
Super Conducting Super Collider	Vacant Land
Commercial Properties	Mortgages: Commercial & Residential
Shopping Centers & Strip Centers	Equity Loans
Convenience Store / Gas Station	Highest & Best Use Studies
Automobile Dealerships	Feasibility Studies
Stand Alone Retail	Marketability Studies
Lumber Yards	Residential Homes
Proposed Construction	Apartment Buildings
Market Value for Sale or Lease	Senior Housing
Income & Property Tax Matters	Nursing Homes
Proposed Developments	Subsidized Housing
Manufactured Home Subdivisions	Estate Valuations
Subdivision Analysis	Divorce Settlements
Contaminated Properties	Acquisition for Undisclosed Parties
Petroleum Spills	Acquisition Consultations
Mold & Other Detrimental Conditions	Leasehold & Leased Fee Interests