# Bradford H. Taft, MBA, CMF, SPHR, RCC

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# Curriculum Vitae

### **AREAS OF EXPERTISE**

Vocational Evaluation, Labor Market Analysis, Job Search Effectiveness Evaluation, Earning Capacity Analysis, Career Counseling, Job Search Strategy Development, Job Placement Assistance.

# **CERTIFICATIONS & LICENSES**

Career Management Fellow (CMF), International Board for Career Management Certification

Senior Professional in Human Resources (SPHR), Human Resources Certification Institute

Registered Career Consultant (RCC), International Association of Career Consulting Firms

Licensed Career Consultant, Labor Department of the Industrial Commission of Arizona

# **EDUCATION**

Master of Business Administration, University of Southern California, 1976

Bachelor of Arts in Communication, University of Southern California, 1974

# **PROFESSIONAL EXPERIENCE**

TAFT VOCATIONAL EXPERTS, Scottsdale, AZ Owner, Managing Director 2010 to Present

2003 to Present

Provide vocational evaluations, labor market research and opinions in cases involving employment and vocational issues. Prepare and deliver comprehensive reports and provide depositions and testimony.

# **TAFT RESOURCE GROUP,** Scottsdale, AZ**Owner, Chief Career Strategist**

Provide corporate-retained outplacement services and career transition consulting directly to individuals serving in a variety of functions and industries. Also provide workforce development and career development consulting for companies in the utilities, human resources and management consulting industries.

- Assist job seekers in career planning, goal setting, resume and cover letter writing, interviewing, networking, identifying sources of job leads and job search strategy development
- Develop and deliver customized, one-on-one career transition services including entrepreneurial consulting to individuals throughout the United States

# Bradford H. Taft, MBA, CMF, SPHR, RCC

• Create and deliver presentations, webinar, teleseminar and workshop programs on a variety of career, employment and workplace topics

# SPHERION HUMAN CAPITAL CONSULTING, Los Angeles, CA 2001 to 2003 General Manager/Account Director

Managed and delivered outplacement consulting and business development for the Southwest region of this international human resources consulting firm, a division of Spherion Corporation, a \$2.5 billion human resources, recruitment, technology and outsourcing company. Managed a staff of five in the Los Angeles office.

• Assisted displaced employees with career planning and job search training services through one on one consultation and small group workshops

RIGHT MANAGEMENT, INC., Phoenix, AZ & Los Angeles, CA	1993 to 2001
Senior Vice President, Client Relations (Phoenix)	2000 to 2001
Vice President (Los Angeles)	1993 to 2000

Managed and delivered outplacement services and business development for the three office Arizona/Nevada region of this international human resources consulting firm. Previously developed, managed and delivered outplacement services and managed client relationships in the Los Angeles and Woodland Hills, CA offices.

- Developed and implemented strategic marketing plans involving product changes, new product introductions and their successful launch into new target markets
- Managed and implemented on-site career centers
- Created and delivered consulting and sales training programs

# LEE HECHT HARRISON, INC., Los Angeles, CA

#### Vice President, Client Relations

Delivered executive and group outplacement services and managed client relations for the Los Angeles office of this national outplacement firm.

#### CAREER TRANSITION GROUP, INC., Los Angeles, CA 1985 to 1990

#### President

Co-Founded this outplacement firm and was responsible for general management, human resources, program development and delivery of executive and group outplacement services.

• Developed innovative outplacement programs to meet the needs of a diverse group of employees transitioning from a major healthcare organization

UNIVANCE, INC., Los Angeles, CA – Outplacement Consultant	1981 to 1985
N. W. GIBSON INTERNATIONAL, Los Angeles, CA - Executive Recruiter	1980 to 1981
TAFT & ASSOCIATES, Los Angeles, CA - Executive Recruiter	1979 to 1980
GLOBAL MARINE, INC., Los Angeles, CA - Treasury Associate	1978 to 1979
KORN/FERRY INTERNATIONAL, Los Angeles, CA - Executive Recruiter	1976 to 1978

1990 to 1993

# **VOLUNTEER LEADERSHIP & AFFILIATIONS**

Associate Member, American Board of Vocational Experts Member, City of Phoenix Business and Workforce Development Board Workforce Policy Advisor, AARP Arizona Member, Association of Career Professionals International Member, Society for Human Resource Management Member, Valley of the Sun Human Resources Association (VSHRA) Past President, Board of Directors, USC School of Business Alumni Association Parent Liaison & Coach, Special Olympics Unified Sports Program, Chaparral High School

# EXPERT TESTIMONY

• Superior Court of Arizona

# **PUBLICATIONS & PRESENTATIONS**

#### **Books**

**Boom or Bust!: New Career Strategies in a New America** (Cambridge Media, LLC; 2006) (Co-Author)

Return of the Boomers (Cambridge Media, LLC; 2008) (Co-Author)

#### **Articles**

**Do Both Sides in a Divorce Case Need a Vocational Expert?** *Arizona Association of Family Law Attorneys Newsletter*, Summer 2013

**Earning Capacity: Labor Market Analysis for Determining Spousal Maintenance**; *Arizona Association of Family Law Attorneys Newsletter*, Fall 2011

**Can America Continue to Compete in the 21<sup>st</sup> Century?;** *Career Planning and Adult Development Journal*, Fall 2008 (Co-author)

Mature Workers: a Fine Source of Renewable Energy; *Phoenix Business Journal*, December 14, 2007

Mature Workers: Do They Really Cost More to Employ?; *Phoenix Business Journal,* June 29, 2007

A Letter to Career Consultants and Coaches on Behalf of Boomers and Traditionalists Who Need Your Expertise: Career Planning and Adult Development Journal, Fall 2006 (Co-author)

**Managing Workforce Reductions**, **California Employment Law Letter**, 2/4/02 & 2/18/02 editions.

**Outplacement** and **Communicating Work Force Reductions**, chapters in **Downsizing** by Ethan Lipsig; BNA Books; 1997, 1998 Update.

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# **Presentations**

#### **Executive Marketing Strategy: The Dynamic Resume and More**

ExecuNet – Phoenix Networking Meeting Tempe, AZ 2/19/13

# The New Networking: It's Not Who You Know, But Who Knows You

Financial Executives Networking Group - Phoenix Chapter Offices of First Western Trust Scottsdale, AZ 1/15/13

# Sources of Hire Survey: Implications for Executive & Professional Job Seekers

ExecuNet – Phoenix Networking Meeting Tempe, AZ 10/16/12

# Attracting & Retaining the Best Talent by Creating an "Age - Friendly" Workplace

2012 Arizona State SHRM Conference Chandler, Arizona 8/28/12

#### Effective Networking Communications: The Uplifting Elevator Speech

ExecuNet - Phoenix Networking Meeting Tempe, Arizona 1/17/12

#### **Effective Networking for Baby Boomers**

Tempe Career Network Tempe, AZ 11/14/11

#### The New Networking: It's Not Who You Know, But Who Knows You

Financial Executives Networking Group - Phoenix Chapter Tempe, AZ 7/26/11

# **Public Speaking: A Critical Business Skill**

Arizona Business Travel Association Annual Education Conference Phoenix, AZ 6/15/11

#### **Overcoming Myths about Hiring Older Workers**

American Payroll Association - Phoenix West Valley Chapter Glendale, AZ 4/19/11

#### **Generational Recruiting Strategies**

Financial Executives International – Arizona Chapter Phoenix, AZ 3/8/11 Bradford H. Taft, MBA, CMF, SPHR, RCC

# The New Networking

Career Connectors Phoenix, AZ 9/15/10

### **Generational Diversity: Four Generations Sharing the Workplace**

Grand Canyon State Electric Cooperative Association Workshop Phoenix, AZ 5/18/10

# A Strategic Planning Model for Mature Workers' Career Transition

Southwest Job Network Workshop Phoenix, AZ 8/10/09

# Are You Stuck Using 20th Century Counseling Methods and in the 21st Century?

International Career Development Conference Los Angeles, CA 11/7/08

# Recruiting, Re-vitalizing and Retaining the Workforce of the Future

Arizona State SHRM Conference Phoenix, AZ 9/3/08

#### **Debunking the Myths of Employing Mature Workers**

American Society on Aging/National Coalition on Aging Annual Conference Washington, DC 3/29/08

#### Supporting the Career Success of the Aging Population

Workforce 411 Conference Columbus, OH 10/24/07

#### The New "3 R's": Recruiting, Revitalizing and Retaining Mature Workers

Arizona Industrial Compensation Association Phoenix, AZ 9/20/07

#### **Rethinking Career Options for the Aging Workforce**

American Society on Aging/National Coalition on Aging Annual Conference Chicago, IL 3/7/07

# Strategic Integration and Alignment of the Aging Workforce

Alliance for Work-Life Progress Annual Work-Life Conference Scottsdale, AZ 2/2/07

# Boom or Bust!: New Career Strategies in a New America

International Career Development Conference San Jose, CA 11/3/06

# The Future Through Gray – Colored Glasses: Supporting the Career Success of the Aging Population

Working With Diverse Populations in Indiana Conference Indianapolis, IN 8/23/06

# **Outsourcing: Meeting the Competitive Challenges of a Global Economy (Panelist)** California Workforce Association Annual Conference San Diego, CA

4/6/04

**Guest Lecturer** at ASU, USC, UCLA, Loyola Marymount University and Grand Canyon University