

Real Estate Advisor and Expert Witness

Carlos A.G. Vigon

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Expert Witness - Forensic Expert - Litigation Support - Speaker Bureau

Carlos A.G. Vigon provides services as a real estate advisor and expert witness related to the buying, selling, brokerage, financing, marketing and developing of commercial and residential projects as well as Tenant in Common investments.

Services

- Expert Witness
- Consulting
- Development
- Litigation Support
- Loan Workouts
- Debt Restructuring
- Brokerage
- Value Add
- Project Management
- Asset Management
- For Fee Development
- Property Acquisition
- Financing
- Resolution of Partnership Issues
- Valuation
- Property Disposition
- Financial Analysis
- Market Research

Areas of Expertise:

- Development
- Commercial Real Estate
- Brokerage
- Entitlement Processing
- Asset Management
- Financial Analysis
- Loan Workouts
- Valuation
- Marketing Research
- Project Management
- Property Disposition

Profile

Mr. Vigon has over 22 years of commercial real estate experience in syndications, acquisitions, brokerage, development and asset management for commercial and multifamily and land development projects, and is a licensed California real estate broker. In addition to directing more than 500 real estate sales transactions and managing institutional size projects, he has experience in TIC investment sponsorship, value-added repositioning, LLC structured investment syndication, land development, ground-up development, foreclosure investment and property management.

Mr. Vigon is the President and CEO of Wilshire Holdings LLC which he founded 2000. He is responsible for Wilshire Holdings LLC's daily business operations and acquisitions, including operation and management of its real estate portfolio.

Licenses

California Real Estate Broker License since 1987

Professional Experience

President and CEO

2000 TO PRESENT

WILSHIRE HOLDINGS LLC, MANHATTAN BEACH, CA

www.WilshireHoldings.com

- Founder of real estate private equity firm focusing on large scale national value-added private placements, stabilized Tenant In Common (TIC) ownership projects and land development.

Marketing Manager

1998 TO 2000

SCI INVESTMENTS, LOS ANGELES, CA

www.scoproperties.com

- Led acquisitions including financial analysis, site review, market analysis, contract negotiations and due diligence. This resulted in over \$125 million in closed transactions.

Vice President

1992 TO 1998

REALTY CONSULTANTS CORP, PALM DESERT, CA

- Launched distressed real estate investment syndication and asset services firm.
- Syndicated, acquired, renovated and managed over 600 multi-family units valued at more than \$50 million. Average cash on cash return to investors exceeded 45% upon disposition.

Managing Partner

1989 TO 1992

PALM BEACH DEVELOPMENT, PALM SPRINGS, CA

- Co-founder of single family home merchant builder and land developer.
- Directed all aspects of single family home and apartment complex development.

Agent

2001 TO 2008

RE/MAX COMMERCIAL BROKERAGE

- Managing Broker and Top Producer.
- Over 500 closed transactions.

Education, Certification & Development

- University of California, Los Angeles: Bachelor of Science Degree, Systems Engineering
- UCLA Graduate School of Management: Marketing, Finance & Accounting Coursework
- California Real Estate Broker License
- Urban Land Institute (ULI) Coursework

Awards & Affiliations

- UCLA Real Estate Alumni Group Board of Directors
- UCLA Distinguished Alumni Award
- City of Manhattan Beach Parking and Public Improvements Commission, Member
- California Association of Realtors, Member
- Tenant In Common Association, Member

Consulting Practice

- California for Brokerage; National for Investment