

Curriculum Vitae
Warren S. Burkholder CBI, CBA, ASA
As of July 1, 2009

Education:

University of California, Berkeley, California, BS, Chemical Engineering.

Work Experience:

US Army, 1st Lt., Company Commander, served in Korea, Alaska, and Washington.

Procter and Gamble Manufacturing Company, Production Manager of Detergent Making.

PVO International Plant Manager vegetable oil processing with 600 employees and 500 different products.

Cadbury Schweppes North America, President, Cadbury North America, with 3 plants in USA and Canada and over 600 employees.

Standard Brands Inc. President, Curtiss Candy Division, with 1200 employees and annual revenues of \$180 million.

American Safety Razor Corp. President of Bartons Inc.

Andover Chocolate Corporation. President owner of confectionery manufacturing business; operations included franchise network of 50 retail stores.

New England Venture Resource Group 1986 to present. President of business consulting practice which provided a wide range of services to small business owners, accountants, and lawyers. As an appraiser he has valued over 500 small and midsize businesses; as a broker has been an agent in over 100 business transfers; organized first New England data base of actual sales transactions; as a consultant has organized 4 startup companies all of which have been successful.

Professional Designations:

- The American Society of Appraisers: ASA, Accredited Senior Appraiser.
- International Business Brokers Association: CBI, Certified Business Intermediary.
- Institute of Business Appraisers: CBA, Certified Business Appraiser.
- Commonwealth of Massachusetts, Division of Professional Licensure, Real Estate Broker

Business Valuation Education:

Over 700 CPE Hours of training in business valuation and appraisal from American Society of Appraisers, Institute of Business Appraisers, International Business Brokers Association and others over the period from 1986 to present

Awards, Committees, and Presentations:

- Institute of Business Appraisers, Best Demonstration Report of the year 2003.
- Presenter, of "Alarm Bells for Hidden Income," IBA Business Valuation Conference, 2003 and IBBA Conference 2004.
- Presenter of "Most Probable Selling Price a Standard of Value for Business Brokerage" IBBA conference 2006 and 2009.
- Instructor International Business Brokers Association, for business valuation courses 120, 130, 210, 220, and 221.
- International Business Brokers Association, Lead Subject Matter Expert for business valuation courses, 210, 220, and 221. Position is responsible for maintenance of course content across all instructors.
- Instructor Institute of Business Appraisers, business valuation courses #1039, 1040, and 8002..
- New England Business Brokers Association, (Director and Past President) Chair Education Committee.
- International Business Brokers Association, Chairman's Award 2004, for contributions to education program.
- Institute of Business Appraisers Qualification Review Committee, CBA Demonstration Report Reviewer.
- Institute of Business Appraisers Northeastern Regional Governor.

Expert Witness Qualifications:

- Family Court, Rockingham County, New Hampshire 1998, 2001.
- Massachusetts Superior Court, Newburyport, 2009.