

CURRICULUM VITAE of Brian S. Kirksey

KRES, Inc.
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ABSTRACT

Brian S. Kirksey is a high energy, versatile and results-oriented senior professional having significant expertise in valuation, taxation, and organizational development. He is highly recognized as a premier leader throughout Michigan for his skills, both as a practitioner and as a mentor.

Mr. Kirksey's professional experience spans over eleven years and includes increasingly responsible positions that have demanded his time, attention, and a highly sensitive articulation to detail. He has specialized in Real Estate Appraising as an Independent Fee Appraiser since 1997. He has prepared over 5,000 real estate appraisals rendering opinions of value in consultation and appraisal of many types of real property including one to four family residential, condominiums, commercial, industrial, and vacant land for individuals, attorneys, corporations, builders, real estate brokers, banks, mortgage companies, credit unions, relocation companies, and agencies of local, state and federal governments.

PROFESSIONAL MEMBERSHIPS

The following summary provides a snapshot of his most recent career history.
Appraiser Qualification Board (AQB) Certified USPAP Instructor
American Society of Appraisers Detroit Chapter 2008/2009 President
American Society of Appraisers Detroit Chapter 2007/2008 Vice President
American Society of Appraisers Detroit Chapter 2006/2007 Treasurer and Secretary
Appraisal Institute – Great Lakes Chapter
North Oakland County Association of REALTORS
Commercial Board of REALTORS
Michigan Association of REALTORS
MiCREA Appraisal Board Member
National Association of REALTORS
Real Comp II MLS Service
MI Real Source MLS Service
Loop Net Commercial Listing Database
Co Star Commercial MLS
Commercial Property Information Exchange (CPIX) – Catalyst System CCIM

LICENSE

State of Michigan - Certified General Real Estate Appraiser No. 1201006736
State of Michigan - Real Estate Broker No. 6502333918
2000 to Present

KRES, Inc., Rochester, MI

Title: ***Senior Appraiser***

Provide valuation and valuation-related services with primary focus on corporate valuations, financial institution valuations and litigation advisory services.

Prior to 2000

Mr. Kirksey served several years for various appraisal organizations including A & S Appraisal Co., LandAmerica Onestop, and The Complete Appraisal Co. Prior experience as Market Analysts, ***Appraiser*** is available upon request.

ACADEMIC EDUCATION

Mr. Kirksey possesses a strong formal academic education including:

- ***Bachelor of Science Degree*** - Economics, Oakland University, Rochester, Michigan

PROFESSIONAL AFFILIATIONS

Mr. Kirksey recognizes the aptitude achieved through completing professional programs that demand education, experience, testing, and peer review scrutiny and has successfully earned the following:

- ***American Society of Appraisers (ASA)***, Accredited Senior Appraiser – Real Property Urban.
 - ***Chapter President***
 - ***Chapter Vice President***
 - ***Chapter Secretary***
 - ***Chapter Treasurer***
 - ***Chapter State Liaison***
 - ***Author and Presenter of December 2008 Seminar “REO Valuation and Due Diligence”***
 - ***Author and Presenter of October 2006 Seminar “The Dangers of Appraising Flips and Other Repositioned Properties”***
 - ***Author and Moderator of November 2006 Seminar “The Valuation of Classic Automobiles, Reporting and USPAP Implications”***
 - ***Presenter February 2007 Seminar “Appraising Historic Properties”***
- ***Appraisal Institute – General Associate Member Candidate for MAI***
- ***Faculty member of Oakland University’s Appraisal Education Department***
 - ***Presenter September 2006 NOCBOR Seminar “Appraisal Fraud”***
 - ***Instructor “Real Estate Economics”***
 - ***Instructor “Basic Appraisal Principle and Procedures”***
 - ***Instruction “Introduction to Statistics”***
- ***Presenter and Author for Michigan Association of Realtors (MAR)***
 - ***Presenter September 2008 MAR Fall Conference Seminar “REO Valuation and Due Diligence”***
 - ***Presenter September 2008 MAR Fall Conference Seminar “Technology Tools and the Mobile Professional”***
- ***Presenter and Author for Michigan Credit Union League (MCUL)***

- *Presenter February 2009 MCUL Conference Seminar “Utilizing Appraisal Reports Efficiently”*

PROFESSIONAL EDUCATION

Mr. Kirksey has a strong foundation in his own education as well as educating other professionals. He has taken many programs on the local, regional and national and is poised to join the faculty of Oakland University’s real estate appraisal program in 2006/2007 session.

Courses Completed:

Appraisal Institute (including Chapter offerings)

- *Valuation of Conservation Easements (Combined offering with ASA, ASFMRA, Land Trust Alliance) Cleveland, Ohio*
- *Analyzing Distressed Real Estate*
- *Advanced Applications*
- *Advanced Sales and Cost Approaches*
- *Advanced Income Capitalization*
- *Report Writing and Valuation Analysis*
- *Highest and Best Use and Market Analysis*
- *General Applications*
- *Standards of Professional Practice Part A*
- *Standards of Professional Practice Part B*

The National Association of Independent Fee Appraisers

- *Course 1.1, Principles of Residential Real Estate Appraising*
- *Course 2.0, Financial Analysis of Income Properties*
- *Course 2.1, Introduction to Income Property Appraising: Direct Capitalization*
- *Course 2.2, Advanced Income Capitalization*

Middleton Real Estate

- *Real Estate Broker Course*
- *Principles of Appraising*
- *USPAP*

Northern Michigan University

- *Commercial Cost Approach*
- *Narrative Report Writing*

American Society of Appraisers (including Chapter offerings), Washington, DC

- *Dynamics of Appraising Dealerships*
- *Economic Outlook and Forecasting Tools*

Numerous continuing educational seminars, conferences, and programs to continually enhance appraisal expertise.