

Curriculum Vitae	
Present Position	<p>March, 2008 to Present: Sterling &amp; Sterling, Inc. Woodbury, NY  <b>Managing Director, General Counsel</b>  Responsible for facilitating business development, compliance, and all legal aspects of \$300 Million multi-state insurance brokerage operation. Continuing responsibility for policy interpretation, claims analysis, policy wording and placement. Complex program specialist, creating US, European and South American customized placements. Specialist in unusual and hard to place products, including London placements.</p>
Publications	<p>Authored the <u>E&amp;O Quarterly</u>, and a monthly column in <u>Professional Insurance Agents</u> magazine distributed to Professional Insurance Agents members in NY, New Jersey, CT, NH;</p> <p>Weimer, Whitman and Hagglund, <u>Law of Commercial Insurance Agents and Brokers</u> (West, 2007)( Author of Chapter 7).</p> <p>Numerous articles [monthly] in the <u>Professional Insurance Agent</u>, regarding E&amp;O issues;</p> <p>Numerous monthly newsletters: the <u>E&amp;O Report</u>, written on behalf of IIANY and Lustig &amp; Brown, LLP;</p> <p>Paige and Atwater, <u>Errors and Omissions Litigation Prevention Manual</u>, 1999;</p> <p>Lustig and Paige, <u>The Liability Prevention Primer: A Forms-Based Approach</u>, 1991</p>

<p>Prior Positions</p>	<p>January, 2003 to March, 2008: Dewitt Stern Group, Inc. New York, NY  <b>Chief Operating Officer</b>  Responsible for the growth and development of a \$400 Million independent insurance brokerage involving all aspects of operations, including contractual, regulatory, adherence to legal responsibilities and ethics and business planning. Interpretation and negotiation of policy forms, claims disputes. Creation of internet product platforms, and opening/expansion of Los Angeles, Chicago, San Francisco and Ft. Lauderdale offices.</p> <p>November, 1999 – December, 2004: Nicoletti, Hornig, Campise, Sweeney &amp; Paige New York, NY, <b>Of Counsel</b>  <u>Concentration:</u> Complex insurance coverage litigation and defense of insurance agents and brokers in professional liability litigation on a regional and national basis; Commercial Litigation, including insurance regulatory disputes and class actions, coverage analysis and litigation.  <u>Professional Liability Loss Control:</u> writing, lecturing and audits regarding methodologies for avoidance of E&amp;O liability.</p> <p>1987–November, 1999 Lustig &amp; Brown, LLP New York, NY  <b>Founding Partner and Manager</b>, New York City Office  <u>Managed and supervised</u> the defense of hundreds of complex coverage litigations, commercial and professional liability disputes, including suits across the United States;  <u>Successfully conducted trials</u> and/or settlements of numerous litigations in New York State, Iowa, Texas and New Jersey, including federal class actions and complex arbitrations;  <u>Litigation and Analysis of Complex Coverage Insurance Issues:</u> examples: construction insurance; continuous trigger analysis, Personal Injury coverage, Personal lines, business interruption, highly protected risks, ocean/inland marine covers, London placements, excess lines, entertainment insurance, surety issues, construction insurance, environmental insurance, products liability insurance, D&amp;O insurance, non-concurrency issues, general liability, life/disability insurance, “vanishing” premium issues, TPA Liability, advertising agency liability.  <u>Representation of insurance agents and brokers</u> in regulatory proceedings;</p> <p>1986–1987 Moot &amp; Sprague Buffalo, NY, Litigation Associate</p> <p>1985–1986 Saperston &amp; Day Buffalo, NY, Litigation Associate</p>
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Lecturing	<p>Presently lecturing on behalf of the Association of Corporate Counsel re risk management strategies; to be speaker at the 2009 Annual Meeting. Previously lectured for the Professional Insurance Agents of NY, NJ, CT and NH and the Insurance Broker's Association of New York; Prepared and conducted at least ten seminars per year from 1988 through 2002 regarding E&amp;O loss control on behalf of IIAANY and Assurex International. Conducted private insurance agency seminars throughout New York State, Texas and North Carolina. Certified CE instructor by the New York State Insurance Department.</p> <p>Lecturing on Attorney Malpractice liability for the ABA.</p> <p><u>ACORD Task Force</u>: Participation with risk managers and IIAANY in drafting the 1997 revision to the ACORD standard certificate of insurance.</p>
Expert Retentions	<p><u>Expert Testimony</u>: testified as an expert concerning an attorney's breach of professional responsibility; retained in broker E&amp;O litigations; retained as expert insurance coverage actions nationally as a standard of care expert re broker, underwriting and adjuster conduct.</p>
Arbitrator	<p>Retained as arbitrator in major dispute re interpretation of insurance agreements.</p>
Education	<p>1985 Syracuse University College of Law Syracuse, NY J.D., <i>Magna Cum Laude</i> Editor, <u>Syracuse Law Review</u></p> <p>1979 Michigan State University E. Lansing, MI M.A., Special Education</p> <p>1977 Syracuse University Syracuse, NY B.A., Special Education, <i>Cum Laude</i>.</p>
Personal	<p>Mr. Paige resides in New York, New York with his wife, Jeannette, and two daughters, Chelsea and Kirsten.</p>