

David H. Paige, Esq.

DPage@Sterling.com 917-572-4211

Curriculum Vitae

Present Positions

March, 2008 to Present: Sterling & Sterling, Inc. Woodbury, NY
Managing Director, General Counsel
Responsible for facilitating business development, compliance,
and all legal aspects of \$200 Million multi-state insurance
brokerage operation.

November, 1999 to present: Sullivan Law Group New York, NY

- Of Counsel

Professional Insurance Agents Association

- Board member: 2004-2007

Publications

- Presently authoring the E&O Quarterly, and a monthly column in Professional Insurance Agents magazine distributed to Professional Insurance Agents members in NY, New Jersey, CT, NH;
- Weimer, Whitman and Hagglund, Law of Commercial Insurance Agents and Brokers (West, 2007) (Author of Chapter 7).
- Numerous articles [monthly] in the Professional Insurance Agent, regarding E&O issues;
- Numerous monthly newsletters: the E&O Report, written on

Prior
Experience

behalf of IIANY and Lustig & Brown, LLP;

- Paige and Atwater, Errors and Omissions Litigation Prevention Manual, 1999;
- Lustig and Paige, The Liability Prevention Primer: A Forms-Based Approach, 1991

January, 2003 to March, 2008: Dewitt Stern Group, Inc. New York, NY

Chief Operating Officer

- Responsible for the growth and development of a \$400 Million independent insurance brokerage involving all aspects of operations, including contractual, regulatory, adherence to legal responsibilities and ethics and business planning.

November, 1999 – December, 2004: Nicoletti, Hornig, Campise, Sweeney & Paige New York, NY

Of Counsel

- Concentration: Complex insurance coverage litigation and defense of insurance agents and brokers in professional liability litigation on a regional and national basis; Commercial Litigation, including insurance regulatory disputes and class actions
- Professional Liability Loss Control: writing, lecturing and audits regarding methodologies for avoidance of E&O liability.

1987–November, 1999 Lustig & Brown, LLP
New York, NY

Founding Partner and Manager, New York City Office

- Managed and supervised the defense of hundreds of complex coverage litigations, commercial and professional liability disputes, including suits across the United States;
- Successfully conducted trials and/or settlements of numerous litigations in New York State, Iowa, Texas and New Jersey, including federal class actions and complex arbitrations;
- Litigation and Analysis of Complex Coverage Insurance Issues:

examples: construction insurance; continuous trigger analysis, Personal Injury coverage, Personal lines, business interruption, highly protected risks, ocean/inland marine covers, London placements, excess lines, entertainment insurance, surety issues, construction insurance, environmental insurance, products liability insurance, D&O insurance, non-concurrency issues, general liability, life/disability insurance, “vanishing” premium issues, TPA Liability, advertising agency liability.

- Representation of insurance agents and brokers in regulatory proceedings;
- Lecturing: Presently lecturing on behalf of the Professional Insurance Agents of NY, NJ, CT and NH and the Insurance Broker’s Association of New York; Prepared and conducted at least ten seminars per year since 1988 regarding E&O loss control on behalf of IIAANY and Assurex International. Conducted private insurance agency seminars throughout New York State, Texas and North Carolina. Certified CE instructor by the New York State Insurance Department.
- Lecturing on Attorney Malpractice liability for the ABA.
- ACORD Task Force: Participation with risk managers and IIAANY in drafting the 1997 revision to the ACORD standard certificate of insurance.
- Expert Testimony: testified as an expert concerning an attorney’s breach of professional responsibility; retained in broker E&O litigations.

1986–1987 Moot & Sprague Buffalo, NY
Litigation Associate

1985–1986 Saperston & Day Buffalo, NY
Litigation Associate

Education

1985 Syracuse University College of Law Syracuse, NY

- J.D., *Magna Cum Laude*

- Editor, Syracuse Law Review

1979 Michigan State University

E. Lansing, MI

- M.A., Special Education

1977 Syracuse University

Syracuse, NY

- B.A., Special Education, *Cum Laude*.

Personal

Mr. Paige resides in New York, New York with his wife, Jeannette, and two daughters, Chelsea and Kirsten.

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