

Joseph P. Petitta, AIC
Insurance Litigation Consultant/Expert Witness

Post Office Box 67
6 Oakleaf Court
Safety Harbor, Florida 34695
Telephone/Fax: 727-669-9608
Email: claimcons@aol.com

PROFESSIONAL EXPERIENCE

Litigation

- Testified in numerous trials and depositions involving insurance related disputes to include complex coverage issues, policies and procedures, and bad faith matters as an expert witness and as a corporate representative.

Management

- As the claim manager for two large property casualty insurers, Aetna and Travelers, managed the technical claim handling of personal, commercial and national account claims, ensuring the adequacy of loss reserves in excess of \$500 million.
- Developed and implemented professional claim handling policies and procedures to ensure compliance with state regulatory guidelines. Conducted work product audits internally on an ongoing basis and in conjunction with state regulatory staff during regularly scheduled market conduct examinations.

Technical

- 27 years technical claim handling experience in complex coverage and loss development scenarios including professional liability, pollution, construction defect, advertising liability, commercial/personal liability, automobile, homeowners, property, excess liability and life insurance investigations, as well as significant contract surety exposures.
- Selected to participate in the American Insurance Association/NAII task force on the impact of the Florida No Fault/Threshold laws on insurance claims and affordability. Identified the geographic and economic drivers impacting industry results.
- Served as a Tampa Bay area community resource on insurance issues, e.g. several local television interviews and a guest on a community talk show on matters such as hurricane preparedness and personal risk management.
- Currently serving as a contract consultant to ACCS, Inc. which provides claim auditing services to insurers, re-insurers, third party administrators and self insured captives.

EMPLOYMENT SUMMARY

Present	President, JP/INSCON Group, Inc. – Insurance Claim Consulting
1996-1997	Travelers Property Casualty Company - Tampa, FL - Unit Manager
1992-1996	Aetna Life & Casualty Company - Tampa, FL - Field Operations Manager
1984-1992	Aetna Life & Casualty Company - PFSD - Tampa, FL - Claim Manager
1979-1983	Aetna Life & Casualty Company - Hartford, CT - Manager-Contract Surety
1970-1979	Aetna Life & Casualty Company - Washington, D.C. - Claim Supervisor
1969-1970	Fidelity Union Life Insurance Company, Field Agent

EDUCATION AND TRAINING

B.S. Economics, University of Maryland School of Business and Public Administration
Associate In Claims - Insurance Institute of America
Fidelity Union Life Insurance School - Dallas, TX

WRITINGS AND PUBLICATIONS

Book: **Insurance Practice For The Millennium – A Practical Guide For Plaintiff and Defense Counsel**
Xlibris Publishing – April 2001

Article: **The Way We Were** – For The Defense – November 2000 – DRI Publications

PRESENTATIONS

- **“Ten Ways Adjusters And Carriers Size Up Plaintiff Lawyers In Personal Injury Cases And Litigation, And How And Why It Makes A Difference In The Results Obtained For Your Client” – Academy Of Florida Trial Lawyers Workhorse Seminar**
- **“Avoiding Bad Faith Pitfalls – First And Third Party Claims”**