



Jacob Deatherage

Member/ The
Associated Consultants
LLC

Contact Details

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📍 Salina, Kansas

🔗 The Associated Consultants

Core Skills

- Leadership
- Client representation
- Coaching
- Training
- Project planning
- Residential
- Commercial
- Industrial
- Building/construction
- Problem solving

Professional Profile

I am a driven and experienced Construction Business Owner with over 20 plus years' experience operating across the full residential and commercial construction lifecycle including managing and delivering assigned projects. I maintain a proven track record of completing large and complex projects, while managing smaller projects independently. I pride myself as being skilled at Sales and Marketing, Construction Operation & Management with an adept business acumen. Analyzing data, blueprints and identifying solutions, while adapting to shifting priorities and deadlines sets me a part of the rest.

Career Summary

Dec 2019 - Present

**Deatherage Construction, Salina, Kansas
Owner**

Outline

Owner/Operator of Deatherage Construction specializing custom homes, complete remodels, store fronts, doors, windows, siding and millwork. I have 20 years experience with home builds, commercial builds and home remodels. I strive to do the absolute best with everything that i do and my work and reputation reflect that. I consistently have extremely happy customers and consistently have repeat customers. I use my work as a teaching platform for others.

Key Responsibilities

- Sales
- Marketing
- Accounting
- Building/Construction
- Doors, Windows, Siding
- Building construction: Homes, Garages, Shed/Shops, Cabins, New Additions
- Structural home repair: Wood rot, Termite damage, Water & Fire damage
- Happy Customers

Key Achievements

- 75% growth each year over the past 3 years
- PCC Contractor with Pella Windows of Kansas since 2018 - current
- National Association of Home Builders member
- Consistently have unknown contractors recommending my work

Apr 2005 - Dec 2019

**Deatherage Pro Handymen, Salina, Kansas
Owner**

Outline

Owner/Operator of Deatherage Pro Handymen. I secured jobs for myself and was a sub-contractor for general contractors. I completed and help complete home builds along with home remodels.

Key Responsibilities

- Building construction: Homes, Garages, Shed/Shops, Cabins, New Additions
- Deck and Fence Building
- Concrete
- Painting Interior/Exterior
- Remodels: whole home, kitchen, bathroom
- Doors, Windows, Siding
- Wood staining
- Structural home repair: Wood rot, Termite damage, Water & Fire damage
- Framing
- Happy Customers

Key Achievements

- Business change to Deatherage Construction
- Asked to become a PCC Contractor with Pella Windows of Kansas
- Managed over 1000 rental properties for landlords

Apr 2018 - Jul 2022

**Deatherage Construction, Kansas
Installer/Service Technician contracted through Pella Windows of Kansas**

Outline

I traveled the state of Kansas diagnosing warranted products, servicing, fixing and installing Pella products. I contracted with Pella Windows of Kansas 2-4 days a week.

Key Responsibilities

- Diagnose and fix window and door problems
- Input detailed work orders/part orders to correct problems
- Inspect other contractors work for discrepancies/ Determine fault
- Install Doors, Windows, Siding and Millwork

Mar 2001 - Apr 2016

**Salina Tree, Salina, Kansas
Builder/Fabricator/Laborer**

Outline

An experienced Tree Arborist working for my family-owned business.

Jan 2023 - Present

**The Associated Consultants, Salina
Member**

Outline

As a construction consultant I provide exceptional service to customers through the whole lifecycle of commercial and residential construction. From picking the jobsite location all the way to the final walkthrough before the tenants/homeowners move in. As an expert witness I provide the service im hired for to the absolute best of my ability with detailed reports, pictures and site visits. I'm always unbiased and only interested in the truth and facts. I always advocate for excellence

Key Responsibilities

- Track customer orders and update where necessary
- Managing project budget, allocating resources amongst resources, vendors and technology
- Conducted coaching sessions, reviewing objectives, action plans and progress
- Managing external providers and contractors, overseeing work and ensuring results are satisfactory to the business
- Carrying out site visits to inspect progress and build quality
- Calculating required material amounts and labour requirements for projects
- Overseeing and witnessing the signing of contracts and other legal agreements
- Calculating complete repair fees
- Collecting and organising case evidence for review
- Recording time worked on client files for accurate billing

Key Achievements

- Consistently completed jobs with no change orders or unknown fees
- Saved \$30,000.00 on building costs by negotiating material prices with suppliers
- Reduced unplanned project delays almost completely with bi weekly meetings
- Supervised on-site work to ensure efficiency and quality, successfully decreasing client complaints by 90%
- Provided key expert witness testimony which resulted in a win

Education

- **Diploma** | Salina Central High School
- **On Site Training/Course Certification - Pella Products of Kansas as a Pella Certified Contractor (PCC Contractor)** | Pella Products of Kansas on Site/Course Certification | Mar 2018 - Jan 2023 | Current - On Site and Online annual certification/fewer than 5% of Contractors nationwide.

Additional

Hobbies & Interests

Self-Innovation, Hunting, Fishing, Golf, Travel, Cycling, Cooking, Volunteering , Building

References

Gabe Rupright-JGR Construction-785-820-0636

Kevin Cool-Cool Construction- 785-820-7547

Greg Sanchez- Pella Windows of Kansas-785-241-9643

Bob Hayworth-785-493-4658 formally Hayworth Construction

Software

Microsoft Windows, Microsoft office, Microsoft Project, Microsoft Teams, Excel, Google Sheets, Word, PowerPoint, Outlook, Google Mail

Hardware

Infrastructure, Desktops, Laptop, Networking, Mobile, Printers, Cloud

Languages

English

Awards

Boy Scouts of America-Eagle Scout 2005, Pella Certified Contractor 2018-current- fewer than 5% of Contractors Nationwide.

Previous Work

Norton, Wasserman, Jones and Kelly

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Tony Hanks

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